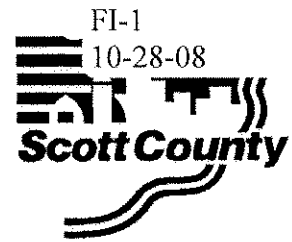


## INFORMATION TECHNOLOGY

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October 22, 2008

To: C. Ray Wierson, County Administrator  
From: Matt Hirst, Information Technology Director  
Subject: Approval of Computer Workstation Replacement Project – Phase 1

Scott County Information Technology has received a bid for two hundred (200) Hewlett-Packard PC's as the first phase of a two fiscal year, two phase, County desktop replacement project. The cost for these computers from HP is \$772 each or \$154,400.00 for the lot.

Information Technology has evaluated County departmental computing requirements and found that the approximately one hundred (100) Whyse terminals deployed to access Citrix are not fully meeting the computer requirements and business needs where deployed.

Information Technology currently supports approximately four hundred and fifty (450) network nodes comprised of three hundred and fifty (350) PC's and one hundred (100) Whyse terminals. This project will upgrade all of these nodes with current hardware capable of performing in today's computing environment.

The advantage of replacing these computers in a short time frame with two distinct phases is that such a process allows I.T. to standardize the County PC computing platform on one or two PC models. Standardization facilitates the rapid deployment and ease of future PC support by allowing I.T. to establish a standard "image" which can be copied to a PC in a matter of minutes.

Note: The pricing for these PC's was obtained through the State of Iowa WSCA (Western States Contracting Alliance) contract with HP. The pricing through this agreement was competitively sourced and is available for use by all State of Iowa Agencies and Political Sub-Divisions within the State of Iowa including Scott County.

As part of I.T.'s due diligence in investigating this purchase, it was determined the State of Iowa WSCA pricing provides over three hundred (\$300) dollars in savings to Scott County per PC or over \$60,000 in total savings over commonly available purchasing alternatives.

It is recommended that the Board approve the bid from Hewlett-Packard.

Budgeted funds are available in the Capital Improvement Program budget to fund the cost of this project.