

Facility & Support Services

600 West Fourth Street
Davenport, Iowa 52801
(563) 326-8738 (Voice) (563) 328-3245 Fax



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June 15, 2009

TO: Dave Donovan
FROM: Tammy Speidel
RE: Stanley Security Solutions Contract for Jail Security System

Dave-

As you are aware, we have been working with Stanley to obtain pricing for a maintenance contract for the security system for the Scott County Jail. The security system installation is coming off of the contractor provided warranty, although some of the components still have manufacturer's warranty remaining. We chose to only work with Stanley at this point due to the newness of the system, some residual issues remaining from the initial install and for continuity. When this proposed contract expires, I expect we would competitively bid this service.

Stanley provided us several options for establishing a maintenance contract for this system when the warranty period expires.

Option	Cost Per Month	Total Cost (3 year duration)
Parts & Labor	\$3020.00	\$108,720.00
Labor Only	\$1130.00	\$40,680.00
Remote Support	\$ 800.00	\$28,800.00

I am recommending that we accept the **Labor Only** quote for \$1130.00 per month. I did speak with Stanley representatives and have received written confirmation that we could upgrade this service to Parts & Labor during the three year agreement period if we felt that it would be more advantageous. I recommend only labor since the system is relatively new.

This expense is budgeted in our "Maintenance of Equipment" line item for the jail in the next fiscal year.

Cc: FSS Management Team