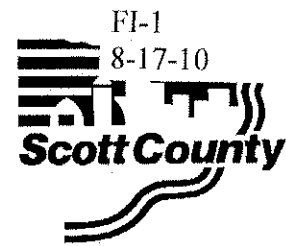


INFORMATION TECHNOLOGY

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August 11, 2010

To: Dee F. Bruemmer, County Administrator
From: Matt Hirst, Information Technology Director
Subject: Approval of purchase of telephone equipment for SECC and Scott County

Bids have been received for the purchase of Cisco telephone equipment to facilitate the startup of the Scott Emergency Communications Center (SECC) and the replacement of the phone system at Scott County.

This telephone equipment will establish an administrative phone system at SECC and replace such equipment for the County and the State of Iowa Offices to which the County provides phone service. The equipment will employ current technology including Voice over Internet Protocol (VoIP), Power over Ethernet (PoE) and Unified Communications (UC) as well as provide growth capabilities for the next decade or longer.

The bid summary is as follows:

| Company | Telephone Equipment | Professional Services | Total |
|---------|---------------------|-----------------------|---------------|
| Vital | \$ 472,318.45 | \$ 83,735 | \$ 556,053.45 |
| H2IT | \$ 493,824.99 | \$ 66,000 | \$ 559,824.99 |
| Insight | \$ 480,096.78 | \$ 101,760 | \$ 581,856.78 |
| GET | \$ 504,756.70 | \$ 119,450 | \$ 624,206.70 |
| MTM | \$ 526,321.42 | \$ 135,940 | \$ 662,261.42 |
| Qwest | \$ 634,500.20 | N/A | DQ |
| Erbs | \$ 581,546.80 | \$ 27,450 | DQ |
| Pomeroy | \$ 492,901.92 | \$ 37,965 | DQ |

Scott County IT will be deploying new phone equipment office by office in two distinct phases. During this process, IT will be working with Offices and Departments to evaluate phones prior to replacement with a focus on eliminating unnecessary equipment. Accordingly, the request is for "not to exceed" Board approval in anticipation of minimizing costs.

Note: The implementation of VoIP (Voice over Internet Protocol) phones will allow internal management of the phone system. This will eliminate the need for contracted professional services in excess of \$30,000 per year. Moreover, the technology will allow distributed system management which will facilitate the Iowa Department of Human Services (DHS) to directly manage much of their telephone configuration. This represents several hundred work hours or more of reduced support per year for Scott County IT.

It is recommended that the Board approve the low bid from Vital Systems in an amount not to exceed \$556,053.45. Budget dollars are available in the SECC and Scott County Capital Improvement Program budgets to fund the cost of this project with the County funding \$400,000 and SECC funding \$156,053.45.

THE COUNTY AUDITOR'S SIGNATURE CERTIFIES
THAT THIS RESOLUTION HAS BEEN FORMALLY
APPROVED BY THE BOARD OF SUPERVISORS ON

DATE

SCOTT COUNTY AUDITOR

RESOLUTION

SCOTT COUNTY BOARD OF SUPERVISORS

August 19, 2010

APPROVING PURCHASE OF TELEPHONE EQUIPMENT FOR SECC AND SCOTT COUNTY

BE IT RESOLVED BY the Scott County Board of Supervisors as follows:

Section 1. The purchase of Cisco telephone equipment and professional installation services from Vital Systems in an amount not to exceed \$556,053.45 with the County funding \$400,000 and SECC funding \$156,053.45 is hereby approved.

Section 2. This resolution shall take effect immediately.

