

OFFICE OF THE COUNTY ADMINISTRATOR

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November 9, 2012

TO: Dee F. Bruemmer, County Administrator

FROM: David Farmer, CPA, Budget Manager

SUBJ: New World Systems – Enterprise Resource Planning System (ERP) and Implementation Services

The Board of Supervisors has authorized the County to complete an evaluation of current financial information management software, needs and future benefits of software utilized by all departments of the county. The County determined to upgrade the financial management software, including accounts payable, account receivable, general ledger recording, grant management, project management, capital asset management, budgeting and human resources through an integrated Enterprise Resource Planning (ERP) System. With the help of outside consultants, BerryDunn, LLC, the County requested and received requests for proposals from four vendors on May 30, 2012. The four vendors proposing services to the county were:

- Denovo / JD Edwards
- New World Systems
- Tyler Technologies
- USM Business Systems

The evaluation process included review of technical proposals, invitation for onsite demonstration, telephone reference calls, and offsite vendor reference visits. The evaluation team included representatives from the Administration, Auditors, Facilities and Support Services, Human Resources, Information Technologies and Treasurer Departments. Additionally, during the onsite demonstrations, all County departments were invited to send staff to learn about the vendors and proposed software. Staff attending the onsite demonstration also provided feedback of the propose vendors to the evaluation team.

USM Business Systems was removed from consideration after the evaluation of the technical proposal. Denovo / JE Edwards was removed after the reference calls following the onsite demonstrations. The evaluation team visited three offsite references for New World Systems and Tyler Technologies.

At the conclusion of offsite vendor reference visits the evaluation team scored the remaining vendors as follows:

Vendor	Functional & Technical	Approach	Experience	Cost	Total	Rank
Denovo / JD Edwards	25.6	8.9	6.0	10.9	51.4	3
New World Systems	34.0	15.4	16.6	19.0	85.0	1
Tyler Technologies	32.4	12.6	16.3	20	81.3	2

We are requesting authorization to begin formal contract negotiations with New World Systems for Enterprise Resource Planning System and Implementation Services. If an agreement is not able to be reached with New World Systems, we will subsequently request authorization to enter negotiations with Tyler Technologies. A formal contract will be brought to the Board of Supervisors for approval at a later date. Initial implementation of the ERP software is expected to occur in calendar year 2013.

The evaluation team will be available at the November 20, 2012 Committee of the Whole meeting to discuss any questions by the Board of Supervisors.

CC:

Matt Hirst, Director Information Technology

Dave Donovan, Director Facility and Support Services

Mary Thee, Assistant County Administrator / Human Resources Director

Craig Hufford, Financial Management Supervisor

Barb Vance, Operations Manager – Treasurer’s office

Wes Rostenbach, Accounting and Tax Manager

Roland Caldwell, Operations Manager – Auditor’s office

THE COUNTY AUDITOR'S SIGNATURE CERTIFIES
THAT THIS RESOLUTION HAS BEEN FORMALLY
APPROVED BY THE BOARD OF SUPERVISORS ON

DATE

SCOTT COUNTY AUDITOR

R E S O L U T I O N
SCOTT COUNTY BOARD OF SUPERVISORS

November 20, 2012

AUTHORIZATION TO BEGIN FORMAL CONTRACT NEGOTIATIONS WITH NEW
WORLD SYSTEMS FOR ENTERPRISE RESOURCE PLANNING SYSTEM AND
IMPLEMENTATION SERVICES

BE IT RESOLVED BY the Scott County Board of Supervisors as follows:

- Section 1. Authorization for Administration and Information Technology
Departments to negotiate the purchase of Enterprise Resource Planning System
and implementation services.
- Section 2. This resolution shall take effect immediately.