

**INFORMATION TECHNOLOGY**

416 West Fourth Street  
Davenport, Iowa 52801-1187

Ph: (563) 328-4100 Fax: (563) 326-8669  
www.scottcountyiowa.com



July 20, 2015

To: Dee F. Bruemmer, County Administrator  
From: Matt Hirst, Information Technology Director  
Subject: Wireless Upgrade Project

Bids have been received for the purchase of a Cisco 5508 wireless controller and professional installation services.

The wireless upgrade project will:

- Replace “end of support” public facing wireless controller with a Cisco 5508 wireless controller that has redundant power supplies.
- Expand guest access capability to 1024 guests.
- Upgrade two inside controllers and establishing high availability between them.
- Install Cisco Prime for wireless, a wireless configuration health check.
- Provide training on the deployed solution.

The bid summary is as follows:

Company	Professional Services	Cisco 5508 Wireless Controller	Total
OneNeck	\$ 20,900.00	\$ 16,402.30	\$ 37,302.30
Ticomix	\$ 7,020.00	\$ 17,461.91	\$ 24,481.91
Pomeroy	\$ 9,320.00	\$ 15,823.07	\$ 25,143.07
McGladrey	\$ 13,150.00	\$ 15,128.00	\$ 28,278.00
AOS	\$ 14,690.00	\$ 18,402.45	\$ 33,092.45
Paragon			\$ 32,710.80
RK Dixon	\$ 34,965.00	\$ 16,975.40	\$ 51,940.40

It is recommended that the Board approve the low bid from Ticomix in the amount of \$24,481.91. Budget dollars are available in the Scott County Capital Improvement Program budget to fund the cost of this project.

Encl(s): 1

Scott County Facility and Support Services Department  
Purchasing Division

**REQUEST FOR QUOTATION**  
**Scott County Requisition No. 19159**  
**Bidders need to complete and submit this form.**

<b>Submission Date: 6/12/15</b>	<b>No Later Than: 10:00am</b>
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Qty	Description
	Scott County seeks a bid response for the hardware components
	Scott County seeks a fixed bid for the pro services associated with the implementation of the above hardware:
	Scope of request is attached
	Please provide a combined bid with itemized amounts on the hardware section.
	Any questions regarding the information in this RFP should be directed to me at <a href="mailto:ssamara@scottcountyiowa.com">ssamara@scottcountyiowa.com</a>
	Delivery Included
	price quotation good for 60 days
	From time to time it may be necessary to change or modify a request for purchase. If you have received this request from any other source other than direct fax or email from Scott County, it is your responsibility to check for updates and/or changes to the request. If you would like to receive automatic updates please register your company in our vendor data base by using our website, <a href="http://www.scottcountyiowa.com/fss/purchasing.php">www.scottcountyiowa.com/fss/purchasing.php</a>

Scott County reserves the right to accept the bid from the lowest responsible bidder.

Quote submitted by:

John Lawler  
Name

Territory Manager  
Title

Ticomix  
Company

June 12, 2015  
Date

Released by:  
(Scott County Use Only)

Date: 6/1/2015  
Time: 3:30PM



**PLEASE NOTE:**

**Bidders must provide an estimated delivery date in their bid response!**

Company Contact Information:	Phone: <u>309.306.0045</u>
	E-Mail: <u>john.lawler@ticomix.com</u>

“By virtue of statutory authority, a preference will be given to products and provisions grown and coal produced within the State of Iowa.”



QUOTE

Technology Innovation Velocity™

5642 N. 2nd Street, Loves Park, IL 61111

t. (779)423-6200 f. (815)636-1480

Number AAAQ5530

Date Jun 12, 2015

Sold To

Scott County Iowa
Facility and Support Services
600 W. 4th St.
Davenport, IA 52801
US

Ship To

Scott County Iowa
Facility and Support Services
600 W. 4th St.
Davenport, IA 52801
US

Your Sales Rep



John Lawler

309-306-0045
John.Lawler@ticomix.com

Phone 563.326.8793
Fax 563.328.3245

Phone 563.326.8793
Fax 563.328.3245

Terms

P.O. Number

Ship Via

Table with 5 columns: Line, Qty, Part Number, Description, Unit Price, Ext. Price. Contains 11 line items including wireless hardware and implementation details.

Line	Qty	Part Number	Description	Unit Price	Ext. Price
			1000Base-T - RJ-45 - for Cisco 5508, Catalyst 2970G, 3560, 3560E, 3560G, 3560X		
12	1	L-LIC-CT5508-UPG	Cisco 5500 Series Wireless Controller Additive Capacity License - License ( upgrade license (electronic delivery) ) - for P/N: LIC-CT5508-BASE	\$0.00	\$0.00
13	1	CON-SNT-LCTUPG	Cisco SMARTnet - Extended service agreement - replacement - 8x5 - NBD - for P/N: LIC-CT5508-UPG, L-LIC-CT5508-UPG	\$0.00	\$0.00
14	1	L-LIC-CT5508-50A	Cisco 5500 Series Wireless Controller Additive Capacity License - License ( license (electronic delivery) ) - 50 access points - for P/N: AIR-CT5508-50-K9, AIR-CT5508-50-K9B	\$0.00	\$0.00
15	1	CON-SNT-LCT50A	Cisco SMARTnet - Extended service agreement - replacement - 8x5 - NBD - for P/N: LIC-CT5508-50A, L-LIC-CT5508-50A	\$2,654.30	\$2,654.30
16	1	R-P-PI2X-U-K9	Cisco Prime Infrastructure Major Release Upgrade - ( v. 2.x ) - version / product upgrade license - 1 license - upgrade from Cisco Prime Infrastructure 1.x - delivered via electronic distribution	\$0.00	\$0.00
17	1	CON-ECMU-PI2X1XUP	SWSS UPGRADES PI 2.X Upg	\$0.00	\$0.00
18	1	R-PI21-SW-K9	Cisco Prime Infrastructure - ( v. 2.1 ) - license - 1 device - delivered via electronic distribution	\$14.18	\$14.18
19	1	CON-ECMU-PI21SW	SWSS UPGRADES PI 2.1 Software	\$0.00	\$0.00
20	2	L-PI2X-LF-100-UP	Cisco Prime Infrastructure Lifecycle - ( v. 2.x ) - version / product upgrade license - 100 PASS devices - upgrade from 1.x - electronic	\$1,020.03	\$2,040.06
21	2	CON-ECMU-P2XLF1H	SWSS UPGRADES PI 2.x - Lifecycle - 100 Device Lic	\$1,709.05	\$3,418.10
22			<b>Hardware SubTotal</b>		\$17,461.91
23					
			<b>IMPLEMENTATION PROFESSIONAL SERVICES</b>		
24	38		Professional Services - Standard	\$90.00	\$3,420.00
25	16		Professional Services - After Hours	\$135.00	\$2,160.00
26	16		Professional Services - Training	\$90.00	\$1,440.00
27			<b>Professional Services SubTotal</b>		\$7,020.00

Line	Qty	Part Number	Description	Unit Price	Ext. Price
28			Based on current inventory, estimated delivery date is 10 days from purchase order receipt		
				<b>SubTotal</b>	\$24,481.91
				<b>Tax</b>	\$0.00
				<b>Shipping</b>	\$0.00
				<b>Total</b>	<b>\$24,481.91</b>

Prices do not include applicable shipping, taxes, and travel expenses for on-site work unless specified. Prices are based on a total purchase and may change without notice. All product sales are final and products are not returnable. All services listed in this Quote are only for estimation purposes unless otherwise indicated. Billable time for services will be based on the actual time spent in providing the services. If the services listed in this Quote are deemed a full project, Ticomix will create a formal Statement of Work (SOW), with specific work tasks and estimated time and costs. This SOW will be presented to you for final approval, after which the project can be scheduled.

Ticomix makes no warranty on products and specifically disclaims any and all warranties, express or implied, including but not limited to any implied warranties with regard to any licensed products. Ticomix shall not be liable for any loss of profits, business, goodwill, or data, nor for interruption of business or for incidental or consequential damages. Any and all warranties of merchantability, fitness for a particular purpose or arising by usage of trade, course of dealing or course of performance are expressly disclaimed by Ticomix.

This Quote shall be void if not accepted within sixty (60) days of the date of this Quote unless a specific expiration date is indicated herein. Payment for software and hardware must be made at the time of order. Upon approval of this proposal, Ticomix will invoice Customer for a deposit equal to 50% of the total fee for estimated services. Once the fee for services provided exceeds the deposit amount, Ticomix will begin invoicing monthly for services provided. Ticomix may impose and collect a delinquency charge of 1.5% per month of any late unpaid amounts due, as well as the cost of any related legal or collection fees incurred.

**Purchase Approval:** \_\_\_\_\_ **Date:** \_\_\_\_\_

THE COUNTY AUDITOR'S SIGNATURE CERTIFIES  
THAT THIS RESOLUTION HAS BEEN FORMALLY  
APPROVED BY THE BOARD OF SUPERVISORS ON

\_\_\_\_\_  
DATE

\_\_\_\_\_  
SCOTT COUNTY AUDITOR

R E S O L U T I O N

SCOTT COUNTY BOARD OF SUPERVISORS

July 30, 2015

APPROVING WIRELESS UPGRADE PROJECT

BE IT RESOLVED BY the Scott County Board of Supervisors as follows:

Section 1. The purchase of a Cisco 5508 wireless controller and professional installation services from Ticomix in an amount not to exceed \$24,481.91 is hereby approved.

Section 2. This resolution shall take effect immediately.