



INFORMATION TECHNOLOGY

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June 20, 2016

To: Mary Thee, Interim County Administrator
From: Matt Hirst, Information Technology Director
Subject: Cisco Networking Maintenance and Support

Cisco networking equipment maintenance and support is due for renewal. The cabled and wireless network switches, routers, and firewalls as well as the telephone servers and telephones maintained by this contract provide connectivity for Scott County, Scott Emergency Communications Center, Medic EMS and Waste Commission of Scott County.

A quote has been received for the purchase of Cisco SMARTnet hardware and software maintenance for three (3) years for Scott County, Scott Emergency Communications Center, Medic EMS and Waste Commission of Scott County.

The quote summary is as follows:

<u>Vendor</u>	<u>Total</u>
- Alexander Open Systems (AOS)	\$ 313,278.10

It is recommended that the Board approve the bid from AOS in the amount of \$104,426.03 per year for three (3) years.

Cisco SMARTnet support provides Scott County Information Technology with access to information and assistance for Cisco telephone (VoIP), Local Area Network and Wide Area Network (LAN/WAN) network equipment, including:

- Registered access to Cisco.com for online tools and technical assistance
- Access to the Cisco Technical Assistance Center (TAC)
- Cisco IOS Software updates
- Replacement of failed hardware

Cisco SMARTnet provides 24 x 7 coverage with a four hour (4) response time for business critical hardware and Next Business Day (NBD) coverage for non-critical hardware.

Note: Pricing was obtained from AOS through the State of Iowa WSCA (Western States Contracting Alliance) contract with Cisco. The pricing through this agreement was competitively sourced and is available for use by all State of Iowa Agencies and Political Sub-Divisions within the State of Iowa including Scott County.

Budget dollars are available in the IT, SECC, Medic EMS, and Waste Commission operational budgets to fund the cost of this contract. Three years ago the Cisco agreement cost \$87,861.87 per year. A cost break down by organization is attached.

Cc: Denise Pavlik, SECC Director
Linda Frederiksen, Medic EMS Executive Director
Kathy Morris, Waste Commission, Director

Encl: (1)

Qty.	Device/License	Serial Number	Start Date	End Date	Price E	Price T	Notes	Business Unit							
Wireless															
1	AIR-LAP1131AG-A-K9	FTX1248N2GM	5/25/2016	7/31/2018	\$ 125.93	\$	EOS	SCIT-Wireless - AP							
1	AIR-CAP35021-A-K9	FTX1528E5HA	5/25/2016	5/31/2019	\$ 130.31	\$		SCIT-Wireless - AP							
1	AIR-CT5508-50-K9	FCW1528L0EH	5/25/2016	5/31/2019	\$ 7,327.31	\$		SCIT-Wireless - Controller		<u>SC</u>	<u>SECC</u>	<u>WCSC</u>			
1	AIR-CT5508-50-K9	FCW1528L0G2	5/25/2016	5/31/2019	\$ 7,327.31	\$		SCIT-Wireless - Controller		71	9	5			
1	AIR-CT5508-12-K9	FCW1934B1Y	10/2/2016	5/31/2019	\$ 3,805.45	\$		SCIT-Wireless - Controller		\$ 5,211.21	\$ 660.58	\$ 366.99			
					Wireless Total	\$ 18,716.31		Price per AP per year	\$73.40	\$ 15,633.62	\$ 1,981.73	\$ 1,100.96	\$ 18,716.31		
Voice															
1	CP-6911-C-K9=	FCH1434BBUZ	5/25/2016	5/31/2019	\$ 30.07	\$		SCIT-Voice - Phone							
1	CP-6921-C-K9=	PXN14286NR7	5/25/2016	5/31/2019	\$ 45.11	\$		SCIT-Voice - Phone							
1	CP-6961-C-K9=	PXN16220ALP	5/25/2016	5/31/2019	\$ 30.07	\$		SCIT-Voice - Phone							
1	CP-7925G-A-K9=	IAC1449A246	5/25/2016	5/31/2019	\$ 218.02	\$		SCIT-Voice - Phone							
1	CP-7937G=	0004F2EDC2A2	5/25/2016	3/31/2019	\$ 141.17	\$		SCIT-Voice - Phone							
1	CP-7945G=	FCH1502AYJM	5/25/2016	5/31/2019	\$ 25.06	\$		SCIT-Voice - Phone							
1	CP-7965G=	FCH16348T7S	5/25/2016	5/31/2019	\$ 50.12	\$		SCIT-Voice - Phone							
1	CP-8945-K9=	PUC16430PJA	5/25/2016	5/31/2019	\$ 30.07	\$		SCIT-Voice - Phone							
1	CP-8961-C-K9=	FCH1504FFWB	5/25/2016	5/31/2019	\$ 40.10	\$		SCIT-Voice - Phone							
1	CP-9951-C-CAM-K9=	FCH1528C0HP	5/25/2016	5/31/2019	\$ 60.14	\$		SCIT-Voice - Phone							
1	CP-CKEM-C=	FCH15262CSE	5/25/2016	5/31/2019	\$ 25.06	\$		SCIT-Voice - Phone							
1	C3925-VSEC/K9	FTX1418AKGQ	5/25/2016	5/31/2019	\$ 4,543.23	\$		SCIT-Voice - Gateway							
1	C3925-VSEC/K9	FTX1418AKGR	5/25/2016	5/31/2019	\$ 4,543.23	\$		SCIT-Voice - Gateway							
1	VG224	FTX1711AMM2	5/25/2016	5/31/2019	\$ 1,242.93	\$		SCIT-Voice - Gateway							
1	VG204	FCH1531R0JQ	5/25/2016	11/30/2018	\$ 269.96	\$	EOS	SCIT-Voice - Gateway							
1	VG202	FCH1531R01S	5/25/2016	11/30/2018	\$ 165.60	\$	EOS	SCIT-Voice - Gateway							
1	MCS-7816-I4-CCX1	KQ6642W	5/25/2016	8/31/2016	\$ 112.29	\$	EOS	SCIT-Voice - Servers							
1	MCS-7816-I4-IPC1	KQ3836Y	5/25/2016	12/31/2016	\$ 250.67	\$	EOS	SCIT-Voice - Servers							
1	MCS7825I4-K9-UCC1	KQZZCZT	5/25/2016	12/31/2016	\$ 701.87	\$	EOS	SCIT-Voice - Servers							
1	MCS7825I4-K9-UCC1	KQZZDNL	5/25/2016	12/31/2016	\$ 701.87	\$	EOS	SCIT-Voice - Servers							
1	MCS7835I3-K9-CMD1	KQ6919V	5/25/2016	1/31/2018	\$ 3,359.19	\$	EOS	SCIT-Voice - Servers							
1	MCS7835I3-K9-CMD1	KQ6921D	5/25/2016	1/31/2018	\$ 3,359.19	\$	EOS	SCIT-Voice - Servers							
1	CUB-ATT-CON	Software Supp	5/25/2016	10/31/2016	\$ 173.20	\$	EOS	SCIT-Voice - License							
160	L-ANLG-DEV-UWL	Software Supp	5/25/2016	5/31/2019	\$ 15.04	\$		SCIT-Voice - License							
600	LIC-UWL-STD1	Software Supp	5/25/2016	5/31/2019	\$ 125.30	\$		SCIT-Voice - License		<u>SC</u>	<u>State</u>	<u>SECC</u>	<u>WCSC</u>	<u>Medic</u>	
400	L-LIC-UWL-STD1	Software Supp	5/25/2016	5/31/2019	\$ 125.30	\$		SCIT-Voice - License		467	450	92	41	50	
66	PUBLIC-IP-DEV-UWL	Software Supp	5/25/2016	5/31/2019	\$ 37.59	\$		SCIT-Voice - License		\$ 21,270.10	\$ 20,495.81	\$ 4,190.26	\$ 1,867.40	\$ 2,277.31	
					Voice Total	\$ 150,302.63		Price per phone per year	\$45.55	\$ 63,810.30	\$ 61,487.44	\$ 12,570.77	\$ 5,602.19	\$ 6,831.94	\$ 150,302.63
SECC Network															
1	WS-C4510R-E	FOX1422GRE0	5/25/2016	4/30/2018	\$ 9,346.47	\$	EOS	SECC-Network - Campus							
1	N7K-C7010-BUN	TBM14225264	5/25/2016	5/31/2019	\$ 36,200.49	\$		SECC-Network Core							
1	WS-C3750E-24TD-S	FDO1501Y1LC	5/25/2016	1/31/2018	\$ 958.46	\$	EOS	SECC-QCICC							
1	WS-C3750E-24TD-S	FDO1528Y01N	5/25/2016	1/31/2018	\$ 958.46	\$	EOS	SECC-QCICC							
					SECC Total	\$ 47,463.88									
WCSC Network															
1	WS-C3560X-24P-S	FDO1702P1GP	6/6/2016	5/31/2019	\$ 958.60	\$		WCSC - Network							
1	WS-C3560X-48PF-S	FDO1702X17F	6/6/2016	5/31/2019	\$ 1,881.37	\$		WCSC - Network							
1	WS-C3560X-48PF-S	FDO1704R1UV	6/6/2016	5/31/2019	\$ 1,881.37	\$		WCSC - Network							
1	WS-C3560X-48PF-S	FDO2012F02H	6/6/2016	5/31/2019	\$ 1,881.37	\$		WCSC - Network							
					WCSC Total	\$ 6,602.71									
Scott County Network															
1	N7K-C7010-BUN	TBM14159623	5/25/2016	5/31/2019	\$ 36,200.49	\$		SCIT-Network-Core							
1	WS-C3750X-24P-S	FDO1433K1B3	5/25/2016	5/31/2019	\$ 1,152.72	\$		SCIT-Network - Campus							

1	WS-C3750X-48P-S	FDO1433K0EN	5/25/2016	5/31/2019	\$ 2,052.35	\$ 2,052.35		SCIT-Network - Campus
1	WS-C4510R-E	FOX1422GREW	5/25/2016	4/30/2018	\$ 9,346.47	\$ 9,346.47	EOS	SCIT-Network - Campus
1	WS-C3650-24PS-L	FDO1944Q1ET	6/6/2016	5/31/2019	\$ 791.37	\$ 791.37		SCIT-Network - Campus
1	WS-C3560G-24TS-S	FOC1225W0FY	5/25/2016	1/31/2018	\$ 508.14	\$ 508.14	EOS	SCIT-Network - Parks
1	WS-C3560V2-24PS-S	FDO1548Y1HB	5/25/2016	5/31/2019	\$ 598.91	\$ 598.91		SCIT-Network - Parks
1	WS-C3750G-12S-S	FDO1405Y2JF	5/25/2016	1/31/2018	\$ 2,169.11	\$ 2,169.11	EOS	SCIT-Network - Parks Agg
1	WS-C3750G-12S-S	FDO1405Z1V3	5/25/2016	1/31/2018	\$ 2,169.11	\$ 2,169.11	EOS	SCIT-Network - Parks Agg
1	CISCO2921-V/K9	FTX1423AHST	6/6/2016	5/31/2019	\$ 1,693.23	\$ 1,693.23		SCIT-Network-DMVPN
1	CISCO2921-V/K9	FTX1423AHSU	5/25/2016	5/31/2019	\$ 2,272.86	\$ 2,272.86		SCIT-Network-DMVPN
1	ASA5525-FPWR-K9	FTX193510CF	9/30/2016	5/31/2019	\$ 3,071.44	\$ 3,071.44		SCIT-Network-Edge
1	ASA5525-FPWR-K9	FTX193510CV	9/30/2016	5/31/2019	\$ 3,071.44	\$ 3,071.44		SCIT-Network-Edge
1	FS-VMW-10-SW-K9	7361J16A286	9/25/2016	5/31/2019	\$ 1,072.88	\$ 1,072.88		SCIT-Network-Edge
1	L-ASA5525-TAMC=	Software Supp	6/15/2016	6/14/2019	\$ 10,304.28	\$ 10,304.28		SCIT-Network-Edge
1	WS-C3750E-24TD-S	FDO1528Y026	5/25/2016	1/31/2018	\$ 958.46	\$ 958.46	EOS	SCIT-QCICC
1	WS-C3750E-24TD-E	FDO1415R01D	6/6/2016	1/31/2018	\$ 1,044.25	\$ 1,044.25	EOS	SCIT-QCICC
1	WS-C3750E-24TD-E	FDO1417Y00Z	6/6/2016	1/31/2018	\$ 1,044.25	\$ 1,044.25	EOS	SCIT-QCICC
				SCIT-INF	Total	\$ 79,521.76		

QCIC Network Monitoring

2	L-PI2X-LF-100-U	Software Supp	6/15/2016	5/31/2019	\$ 5,328.00	\$ 10,656.00		SCIT-QCICC Network Monitoring	Option 1
1	R-PI22-SW-K9	Software Supp	6/15/2016	5/31/2019	\$ 14.81	\$ 14.81		SCIT-QCICC Network Monitoring	Option 1

Scott County Network Security

1000	FP-AMP-LIC=	Software Supp	6/15/2016	6/14/2019	\$ 70.16	\$ 70,160.00		SCIT-Network-Edge	Option 2
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Optional Total \$ 80,830.81

	3-Year	1-Year
SECC	\$ 62,016.37	\$ 20,672.12
WCSC	\$ 13,305.86	\$ 4,435.29
Medic	\$ 6,831.94	\$ 2,277.31
State	\$ 61,487.44	\$ 20,495.81
SC	\$ 158,965.68	\$ 52,988.56
Option 1	\$ 10,670.81	\$ 3,556.94
Option 2	\$ -	\$ -
Grand Tot	\$ 313,278.10	\$ 104,426.03

THE COUNTY AUDITOR'S SIGNATURE CERTIFIES
THAT THIS RESOLUTION HAS BEEN FORMALLY
APPROVED BY THE BOARD OF SUPERVISORS ON

DATE

SCOTT COUNTY AUDITOR

R E S O L U T I O N

SCOTT COUNTY BOARD OF SUPERVISORS

June 30, 2016

APPROVING PURCHASE OF CISCO NETWORK MAINTENANCE

BE IT RESOLVED BY the Scott County Board of Supervisors as follows:

Section 1. The purchase of Cisco SMARTnet hardware and software maintenance for telephone and network equipment in the amount of \$104,426.03 per year for three (3) years from AOS is hereby approved.

Section 2. This resolution shall take effect immediately.