

INFORMATION TECHNOLOGY

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Davenport, Iowa 52801-1104

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Item 20
06-28-16

June 6, 2016

To: Mary Thee, Interim County Administrator
From: Matt Hirst, Information Technology Director
Subject: IT Research and Advisory Membership

Scott County Information Technology has received a proposal for IT research and advisory membership services from InfoTech Research Group.

The proposal from InfoTech will provide Scott County IT one (1) year access to InfoTech IT research content and advisors.

The research and advisory membership from InfoTech includes:

- Guided technology implementations
- Technology purchase optimization
- Technology strategy and leadership best-practice toolkits
- Technology management and governance best-practice toolkits
- Vendor evaluations
- Applications and infrastructure best-practice toolkits.

It is recommended that the Board authorize the IT Director to sign a service agreement with the InfoTech Research Group as detailed in the attached proposal in the amount of \$10,335. Monies are available in the IT department budget to pay for this service.

Scott County IT has used technology advisory services for many years. Last year the service agreement with InfoTech Research Group cost \$10,335. InfoTech services are quoted to Scott County at GSA contract rates.

The proposal from InfoTech Research Group for these services is attached.

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R E S E A R C H G R O U P

Data-Driven Insight Program Proposal

Scott County Iowa
ATTN: Matt Hirst, IT Director
400 W 4th St
Davenport, Iowa 52801
United States

Point of Contact: Perry Perlmutar
Email: pperlmutar@infotech.com
Phone: 1-888-670-8889, ext. 3079
Date: April 5, 2016

To: Matt Hirst, IT Director

On behalf of our entire team at Info-Tech Research Group, I am pleased to welcome Scott County Iowa to Info-Tech Research Group.

Info-Tech's IT Research and Advisory membership provides you with access to our powerful diagnostic tools and key research to help you systematically improve your IT department's performance.

To help you maximize the impact of your membership, we also provide an unmatched level of member service.

I welcome the opportunity to work with you and your IT executives at Scott County Iowa. Should you have questions at any time, please contact me directly at your convenience.

Sincerely,

Perry Perlmutar
Director of Member Services
pperlmutar@infotech.com
1-888-670-8889 ext. 3079

Contact Information

Vendor Name: Info-Tech Research Group Inc.

Contact Person: Perry Perlmutar, Director of Member Services

Telephone: 519-432-3550 Ext. 3079 /
888-670-8889 Ext. 3079

Email: pperlmutar@infotech.com

Mailing Address: 3960 Howard Hughes Parkway, Suite 500
Las Vegas, Nevada
89169

Secondary Address: 888 Yonge Street
Toronto, Ontario
M4W 2J2

Website: www.infotech.com



About Us

Info-Tech Research Group is the world's fastest growing information technology research and advisory company, proudly serving over 30,000 IT professionals. We are, by far, the most innovative firm in the industry and we pride ourselves on providing better research than anyone.

Since 1997, we have been helping IT Directors and their teams evolve from fire fighters to innovation champions.

We produce unbiased and highly relevant research to help IT leaders make strategic, timely, and well-informed decisions that drive IT improvement. We partner closely with IT teams to provide everything they need – from actionable tools to in-person analyst guidance – to deliver measurable results for their organizations.

Competitive Advantage

Our **Data-Driven Insight Program** enables IT organizations to objectively measure their performance, develop key initiative plans with role-based roadmaps, access our innovative research and industry experts, and systematically improve year over year.

We move beyond reports, providing in-person experiences and expertise that drive **sustainable IT improvement**. As the fastest growing and one of the top 10 largest IT research and advisory companies in the world, Info-Tech is well positioned to address your key IT strategic initiatives and provide state-of-the-art technical analysis on a variety of IT subjects.

How We Deliver

We offer our clients various levels of support to best suit their needs:

- Do-it-yourself tools, best-practice methodologies, and final deliverables
- Guided implementations to give your team project check-in points
- Two- to five-day on-site workshops for critical projects
- Longer-term consulting to provide assistance through the project's entirety

DIY Toolkit



“Our team has already made this critical project a priority, and we have the time and capability, but some guidance along the way would be helpful.”

Guided Implementation



“Our team knows that we need to fix a process, but we need assistance to determine where to focus. Some check-ins along the way would help keep us on track.”

Workshop



“We need to hit the ground running and get this project kicked off immediately. Our team has the ability to take this over once we get a framework and strategy in place.”

Consulting



“Our team does not have the time or the knowledge to take this project on. We need assistance through the entirety of this project.”

Service Agreement Between Info-Tech Research Group Inc. and **Scott County Iowa**

Please complete the below information, then sign/DocuSign back to Info-Tech as part of your membership agreement.

Service Agreement Date:

April 5, 2016

Sales Representative:

Perry Perlmutar

Service Start Date:

July 21st 2016

Service End Date:

July 21st 2017

Contact Name:

Matt Hirst

Bill to:

Matt Hirst

Contact Title:

IT Director

Name:

Matt Hirst

Account Name:

Scott County Iowa

Account Name:

Scott County Iowa

Phone Number:

+15633268702

Account Address:

400 W 4th St
Davenport, Iowa 52801
United States

Email: mhirst@scottcountyiowa.com

Membership	Unit Price	Quantity	Total Price
GSA silver	\$10,335 USD	1	\$10,335 USD
Total:			\$10,335 USD

Invoice Schedule

This agreement is for a 1 year period, with annual invoicing and payments as outlined below (all prices USD currency are subject to applicable taxes). A multi-year agreement provides a guaranteed price for the term of the agreement, at a rate below anticipated future price increases.

Invoice Date	Membership	Membership Period	Total
21/07/2016	21/07/2016	21/07/2017	\$10,335 USD
Total 1 Year Investment:			\$10,335 USD

THE SIGNATURE BELOW AFFIRMS YOUR COMMITMENT TO PAY FOR THE SERVICES ORDERED IN ACCORDANCE WITH THE TERMS OF THIS SERVICE AGREEMENT AND IN ACCORDANCE WITH THE TERMS OF USE.

Signature: _____
Name: _____
Title: _____
Signature Date: _____

Please return this signed Service Agreement to Info-Tech by fax (1-519-432-2506) or email (e-mail address). Please include PO if required. Thank you for your business!

Info-Tech Research Group Terms of Use

This document states the terms and conditions under which you may use this website and the Services, which are the property of Info-Tech Research Group, Inc. ("Info-Tech"). Your use of this site and the Services constitutes acceptance of these terms and conditions.

Terms of Service:

Services listed in this Service Agreement are provided under the Info-Tech Research Group Inc. Terms of Use ("Terms of Use"), a copy of which is available at <http://www.infotech.com/terms>. By signing this Service Agreement you agree to pay the fees set out herein annually for the term indicated above by the service start and end date, subject to an annual increase in the fee of 5%. By signing this Service Agreement, you indicate your agreement to the terms of this Service Agreement and the Terms of Use, and you represent that you have the authority to bind the customer organization to whom the Service Agreement is addressed, both in the context of this Service Agreement and the Terms of Use. Any terms and conditions on any purchase order are void and of no legal effect. In the event of any conflict between the terms of this Service Agreement and the Terms of Use, the Terms of Use shall govern. The Services listed in this Service Agreement may only be used by the named individuals listed on Info-Tech's internal usage monitoring systems for internal business purposes, subject to the exceptions listed in the Terms of Use. Fees for any Services included in this Service Agreement that relate to consulting, advisory or workshop (WCO) engagements are non-refundable and must be delivered by Info-Tech or its subsidiaries within 12 months of the date of the invoice issued for the Services.

Payment Terms:

Except where otherwise indicated, the fees and amounts payable listed on this Service Agreement are exclusive of all taxes, levies, or duties imposed by taxing authorities. Where taxes, levies or duties are applicable but have not been collected by Info-Tech, you are responsible for payment of all applicable taxes, levies or duties except for income taxes imposed on Info-Tech. Fees for any Services included in this Service Agreement that relate to consulting or workshop (WCO) engagements do not include travel and expenses, which will be charged in addition to the fees listed on this Service Agreement. For more information related to Payment Terms please see the Terms of Use.

THE COUNTY AUDITOR'S SIGNATURE CERTIFIES
THAT THIS RESOLUTION HAS BEEN FORMALLY
APPROVED BY THE BOARD OF SUPERVISORS ON

DATE

SCOTT COUNTY AUDITOR

R E S O L U T I O N

SCOTT COUNTY BOARD OF SUPERVISORS

June 30 2016

APPROVING IT RESEARCH AND ADVISORY MEMBERSHIP

BE IT RESOLVED BY the Scott County Board of Supervisors as follows:

Section 1. The authority of the IT Director to sign a service agreement with
InfoTech Research Group in the amount \$10,335 is hereby approved.

Section 2. This resolution shall take effect immediately.