

**INFORMATION TECHNOLOGY**

400 West Fourth Street  
Davenport, Iowa 52801-1104

Ph: (563) 328-4100 Fax: (563) 326-8669  
www.scottcountyiowa.com



January 3, 2017

To: Mahesh Sharma, County Administrator  
From: Matt Hirst, Information Technology Director  
Subject: NetMotion Maintenance and Support

NetMotion software license maintenance and support is due for renewal.

Scott County utilizes NetMotion software to provide secure Virtual Private Network (VPN) access to the County data network from external networks (Internet).

The bid summary for NetMotion license maintenance and support is as follows:

<u>NetMotion (3 year 24/7 Support)</u>	<u>Total</u>
Insight	\$26,128.58
PCM-G	\$26,850.00
Zones	\$26,765.42
GlobeCom	\$28,380.00
CDWG	\$27,894.18
Hypertec	\$27,828.95

It is recommended that the Board approve the bid from Insight in the amount of \$26,128.58.

NetMotion maintenance and support contract provides Information Technology the ability to obtain the latest updates and patches to the software as well software support 24x7. The result is a more functional and dependable computing environment.

Budget dollars are available in the Information Technology Department operational budget to fund the costs of this contract.

Notes:

- NetMotion license maintenance and support costs were \$9,281.25 in FY' 16 for a one (1) year agreement.

Cc: Tim Lane, Sheriff

Encl: (1)

**SOLD-TO PARTY** 10669909

SCOTT COUNTY  
 ACCOUNTS PAYABLE  
 400 W 4TH ST  
 DAVENPORT IA 52801-1104

**SHIP-TO PARTY**

SCOTT COUNTY  
 ACCOUNTS PAYABLE  
 400 W 4TH ST  
 DAVENPORT IA 52801-1104

Quotation	
<b>Quotation Number</b>	: 218515160
<b>Document Date</b>	: 12-DEC-2016
<b>PO Number</b>	:
<b>PO Release</b>	: JANUARY 2017 RENEWAL
<b>Sales Rep</b>	: Shawn Wood
<b>Email</b>	: SHAWN.WOOD@INSIGHT.COM
<b>Telephone</b>	: 6515236161
<b>Sales Rep 2</b>	: Beau Slayton
<b>Email</b>	: BEAU.SLAYTON@INSIGHT.COM
<b>Telephone</b>	: 5097422315

**We deliver according to the following terms:**

**Payment Terms** : Net 60 days  
**Ship Via** : Electronic Delivery  
**Terms of Delivery** : FOB DESTINATION  
**Currency** : USD

Quote Expiration: 1/23/2017

Maintenance Covers: Mobility with 175 Devices, 1 Additional Servers, Analytics Module, NAC Module, Policy Module

Coverage Dates:

- Line 1 (1 Year) - 1/24/17 through 1/23/18
- Line 2 (2 Year) - 1/24/17 through 1/23/19
- Line 3 (3 Year) - 1/24/17 through 1/23/20

Material	Material Description	Quantity	Unit Price	Extended Price
<a href="#">11NMX25</a>	NM MOBILITY PREMIUM MAINTENANCE (25%) Coverage Dates: 12-DEC-2016 - 12-DEC-2017 STATE OF IOWA ADDENDUM TO US COMMUNITIES(# 4400006644)	1	10,886.91	10,886.91
<a href="#">11NMX22</a>	NM MOBILITY PREMIUM 2YR MAINTENANCE (22%) Coverage Dates: 12-DEC-2016 - 12-DEC-2018 STATE OF IOWA ADDENDUM TO US COMMUNITIES(# 4400006644)	1	19,160.96	19,160.96
<a href="#">11NMX20</a>	NM MOBILITY PREMIUM 3YR MAINTENANCE (20%) Coverage Dates: 12-DEC-2016 - 12-DEC-2019 STATE OF IOWA ADDENDUM TO US COMMUNITIES(# 4400006644)	1	26,128.58	26,128.58
			Product Subtotal	56,176.45
			TAX	0.00
			<b>Total</b>	<b>56,176.45</b>

Lease & Financing options available from Insight Global Finance for your equipment & software acquisitions. Contact your Insight account executive for a quote.

Thank you for considering Insight. Please contact us with any questions or for additional information about Insight's complete IT solution offering.

Sincerely,

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6515236161  
[SHAWN.WOOD@INSIGHT.COM](mailto:SHAWN.WOOD@INSIGHT.COM)  
Fax 4807609899

Beau Slayton  
5097422315  
[BEAU.SLAYTON@INSIGHT.COM](mailto:BEAU.SLAYTON@INSIGHT.COM)

U.S. Communities IT Products, Services and Solutions Contract No. 4400006644

Insight Public Sector (IPS) is proud to be a contract holder for the U.S. Communities Technology Products, Services, Solutions & Related Products and Services Contract.

This competitively solicited contract is available to participating agencies of the U.S. Communities Government Purchasing Alliance. U.S. Communities assists local and state government agencies, school districts (K-12), higher education, and nonprofits in reducing the cost of purchased goods by pooling the purchasing power of public agencies nationwide. This is an optional use program with no minimum volume requirements and no cost to agencies to participate.

In order for Insight to accept Purchase Orders against this contract and honor the prices on this quote, your agency must be registered with U.S. Communities. Our sales teams would be happy to assist you with your registration. Please contact them for assistance -- the registration process takes less than five minutes.

Thanks for choosing Insight!

Insight Global Finance has a wide variety of flexible financing options and technology refresh solutions. Contact your Insight representative for an innovative approach to maximizing your technology and developing a strategy to manage your financial options.

This purchase is subject to Insight's online Terms of Sale unless you have a separate purchase agreement signed by both your company and Insight, in which case, that separate agreement will govern. Insight's online Terms of Sale can be found at: [http://www.insight.com/en\\_US/help/terms-of-sale-products-ips.html](http://www.insight.com/en_US/help/terms-of-sale-products-ips.html)

THE COUNTY AUDITOR'S SIGNATURE CERTIFIES  
THAT THIS RESOLUTION HAS BEEN FORMALLY  
APPROVED BY THE BOARD OF SUPERVISORS ON

\_\_\_\_\_.  
DATE

\_\_\_\_\_  
SCOTT COUNTY AUDITOR

R E S O L U T I O N

SCOTT COUNTY BOARD OF SUPERVISORS

January 12, 2017

APPROVING PURCHASE OF NETMOTION MAINTENANCE AND SUPPORT

BE IT RESOLVED BY the Scott County Board of Supervisors as follows:

Section 1. The purchase of NetMotion maintenance and support from Insight in  
the amount of \$26,128.58 is hereby approved.

Section 2. This resolution shall take effect immediately.