INFORMATION TECHNOLOGY
400 West Fourth Street
Davenport, Iowa 52801-1104

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www.scottcountyiowa.com

Scott County

March 28, 2017

To: Mahesh Sharma, County Administrator
From: Matt Hirst, Information Technology Director
Subject: IT Research and Advisory Membership

Scott County Information Technology has received a proposal for IT research and advisory membership services from InfoTech Research Group.

The proposal from InfoTech will provide Scott County IT one (1) year access to InfoTech IT research content and advisors.

The research and advisory membership from InfoTech includes:
- Guided technology implementations
- Technology purchase optimization
- Technology strategy and leadership best-practice toolkits
- Technology management and governance best-practice toolkits
- Vendor evaluations
- Applications and infrastructure best-practice toolkits.

It is recommended that the Board authorize the IT Director to sign a service agreement with the InfoTech Research Group as detailed in the attached proposal in the amount of $12,000. Monies are available in the IT department budget to pay for this service.

Scott County IT has used technology advisory services for many years. Last year the service agreement with InfoTech Research Group cost $10,335.

The proposal from InfoTech Research Group for these services is attached.

Enc. (1)

INFO-TECH Research Group

Matt Hirst
Scott County, Iowa

Victor Uyguangco
Director, Member Services
vuyguangco@infotech.com
1-888-670-8889 ext. 3056

March 28th 2017

Hi Matt Hirst,

On behalf of our entire team at Info-Tech Research Group, I am pleased to present this proposal of IT Research and Advisory services to you and your executive team at Scott County Iowa.

Info-Tech's IT Research and Advisory membership provides you with access to our powerful diagnostic tools and key research to help you systematically improve your IT department's performance.

To help you maximize the impact of your membership, we also provide an unmatched level of member service.

I welcome the opportunity to work with you and your IT executives at Scott County Iowa. Should you have questions at any time, please contact me directly at your convenience.

Sincerely,

Victor Uyguangco

Director, Member Services
vuyguangco@infotech.com
1-888-670-8889 ext. 3056

Contact Information

🏢	**Vendor Name:**	Info-Tech Research Group Inc.
👤	**Contact Person:**	Victor Uyguangco Director, Member Services
📞	**Telephone:**	519-432-3550 Ext. 3056 888-670-8889 Ext. 3056
📧	**Email:**	vuyguangco@infotech.com
✉️	**Mailing Address:**	602 Queens Avenue London, Ontario N6B 1Y8
🏢	**Secondary Address:**	888 Yonge Street Toronto, Ontario M4W 2J2
🌐	**Website:**	www.infotech.com

INFO~TECH
RESEARCH GROUP

Service Start Date: July 21st 2017

Service End Date: July 21st 2018

Contact: Matt Hirst

Scott County Iowa

Membership	Quantity	1 Year Price
<u>Info-Tech Access Membership</u> - IT Management & Strategy - Training & Development - Project Execution Assistance	<u>Up to 10 Named Users</u> - 1 Advisory Seats - Unlimited Advisory Access - Up to 9 Reference Seats - Web Access	USD$ 12,000

Consulting and workshop engagements do not include travel and expenses, which will be charged in addition to the fees listed. Quoted in U.S. Dollars.

Subject to applicable taxes. If your company is tax exempt, please provide a valid tax exemption certificate with the signed proposal. Terms of Use, are available at: http://www.infotech.com/terms. By signing this Service Agreement you agree to pay the fees set out herein annually for the term indicated above by the service start and end date,.

This proposal has a <u>definite expiry date of July 21st, 2017</u>

Please return this signed Service Agreement to Info-Tech by email vuyguangco@infotech.com
or fax (1-519-432-2506). Please include PO if required. Thank you for your business!

Invoice Schedule

☐ 1 Year Term

THE SIGNATURE BELOW AFFIRMS YOUR COMMITMENT TO PAY FOR THE SERVICES ORDERED IN ACCORDANCE WITH THE TERMS OF THIS SERVICE AGREEMENT AND YOUR AGREEMENT WITH THE TERMS OF USE.

Signature:_____

Title:_____

Name:_____

Signature Date:_____

INFO~TECH
RESEARCH GROUP

We are the world's fastest growing IT research and advisory company.

Our Mission is to provide better research than anyone.

About Us

Info-Tech Research Group is the world's fastest growing information technology research and advisory company, proudly serving over 30,000 IT professionals.

We are, by far, the most innovative firm in the industry and we pride ourselves on providing better research than anyone.

Since 1997, we have been helping CIOs and their teams evolve from fire fighters to innovation champions.

We produce unbiased and highly relevant research & tools to help IT leaders make strategic, timely, and well-informed decisions that drive IT improvement.

We partner closely with IT teams to provide everything they need – from actionable tools to in-person analyst guidance – to deliver measurable results for their organizations.

The Info-Tech Advantage

Our **Data-Driven Insight Program** enables IT organizations to objectively measure their performance, develop key initiative plans with role-based roadmaps, access our innovative research and industry experts, and systematically improve performance year over year.
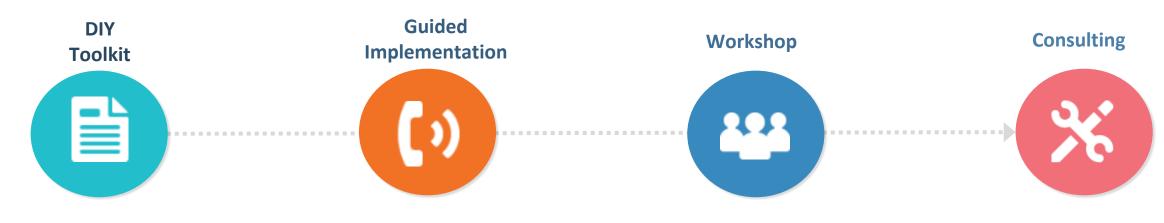
We move beyond reports, providing in-person experiences and expertise that drive **sustainable IT improvement.**

As the fastest growing and one of the top 10 largest IT research and advisory companies in the world, Info-Tech is well positioned to address your key IT strategic initiatives and provide state-of-the-art technical analysis on a variety of IT subjects.

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How We Deliver – We deliver the level of support that best suits your needs:

- **Do-it-yourself tools**, best-practice methodologies, and final deliverables
- **Guided implementations** to give you on-demand project support when it really matters
- Four to five-day **on-site workshops** for critical projects

- Longer-term **consulting** to provide assistance across the entire project

DIY Toolkit

Guided Implementation

Workshop

Consulting

"Our team has the capability to run this project but some **tools & resources** would save us time and effort."

"Our team is managing the project but could use some **check-ins** to help keep us on track."

"We need to **kickstart this project** and **make immediate progress**."

"Our team does not have the time or the knowledge to take this project on. We **need assistance through the entirety of this project**."

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A STEP BY STEP
PROGRAM TO SYSTEMATICALLY
IMPROVE IT PERFORMANCE

Objectively measure IT performance using our Data-Driven Insight Program.

📄 Step 1
Establish IT Performance Measurement

Move from a subjective to objective measurement of IT performance.

📊 Step 2
Build a Data-Driven Strategy

Use data to decide which IT issues really matter.

☑ Step 4
Create Roadmaps For Key IT Executives

Build and deploy key initiative plans for your team.

👤 Step 3
Manage Core IT Processes

Establish clear ownership and accountability.

🔗 Step 5
Utilize Tools and Best Practices for Key Products

Accelerate your projects with methodologies and practical tools.

📞 Step 6
Leverage Executive Coaching Through the Year

Use high impact, low effort experiences that enable your team to get the job done faster and more successfully.

🏆 Step 7
Measure Year-Over-Year Improvement

Use a measurable and systematic approach to improving your department.

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Emerging Trends & Predictions

Info-Tech's **Predicting the Future** reports are written by Mark Anderson, founder and CEO of Strategic News Service™, the world's most reliable source of advanced information at the intersection of technology and the economy. Predicting the Future covers must-have information for strategy development and business technology planning from a global perspective.

Mark Anderson's predictive reports have an unmatched publicly graded prediction rate of over 94% and are actively followed by Bill Gates, Paul Jacobs, Michael Dell, and many other global industry leaders.

Predicting the Future provides you with need-to-know information that will position you as a forward thinker among industry peers.

Topics include:

- Cyber Security
- Software Quality
- Global Trends in Emerging Markets
- Special Reports on Amazon
- Internet of Things
- Science into Technology
- Technology and Genetics
- Healthcare Technology
- Big Data
- Sustainability & Energy

Mark Anderson
Info-Tech Research
Fellow and CEO,
Strategic News
Service™

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R E S O L U T I O N

SCOTT COUNTY BOARD OF SUPERVISORS

April 6, 2017

APPROVING IT RESEARCH AND ADVISORY MEMBERSHIP

BE IT RESOLVED BY the Scott County Board of Supervisors as follows:

Section 1.   The authority of the IT Director to sign a service agreement with

InfoTech Research Group in the amount $12,000 is hereby approved.

Section 2.   This resolution shall take effect immediately.