

**INFORMATION TECHNOLOGY**

416 West Fourth Street  
Davenport, Iowa 52801-1187

Ph: (563) 328-4100 Fax: (563) 326-8669  
www.scottcountyiowa.com



April 11, 2017

To: Mahesh Sharma, County Administrator  
From: Matt Hirst, Information Technology Director  
Subject: Internet Service Contract

Information Technology has investigated improved Internet service for the County to address increased use and performance needs.

The County currently has a contract with CS Technologies (CST) for 75 MB/s service at a rate of approximately \$3100 per month.

IT has negotiated a new agreement with CST for Internet service. This proposed upgrade would address increased Internet bandwidth needs and cost. CST would continue to provide Internet Service Provider (ISP) connectivity through redundant fiber connections to the County and SECC and approximately triple our current bandwidth to provide enhanced service.

The quote summary from Central Scott Telephone is as follows:

<u>Product</u>	<u>Total</u>
<b>Internet Service (250 MB/s bandwidth)</b>	<b>\$1754.00</b>
<b>Static IP Addresses (29)</b>	<b>50.00</b>
<b>Total</b>	<b>\$1804.00 per Month</b>

It is recommended that the Board authorize the IT Director to sign a service agreement with CS Technologies as detailed in the attached proposal in the amount of \$1804.00 per month for Internet Service.

The CS Technologies proposal provides the County the ability to easily increase bandwidth as business needs change. The solution is multi-pathed. The result is a more functional and dependable computing environment.

Note: The agreement with CS Technologies includes a most favored customer clause which assures the County the best rate for like service that CST offers to any other customer.

Budget dollars are available in the Information Technology Department operational budget to fund the cost of this agreement.

Enc. (1)

**PURCHASE AGREEMENT**



125 N. Second Street, Eldridge, IA 52748  
Phone: 563.345.6789 Fax: 563.345.6700

Customer: **Scott County of Iowa**  
Contact: **Sam Samara**  
Address: **400 W. 4th St.**  
City, St, Zip: **Davenport, IA 52801**  
Phone: **563-326-8611**  
Email: [ssamara@scottcountyiowa.com](mailto:ssamara@scottcountyiowa.com)

**Project: Ethernet Internet Service**

This Agreement executed this April 21st (Month / Day) of 2017 between Scott County of Iowa hereinafter referred to as "**CUSTOMER**" and **CS Technologies Inc.**, hereinafter referred to as "**CSTECH**".

**Services:** CSTECH agrees to provide to customer these services and /or features specified hereto:

QTY	Description	One Time Cost	Monthly Cost
1	<b>Ethernet Internet Service</b> - 250 MB Synchronous	\$0.00	\$867.00
	Courthouse - 400 W. 4th St, Davenport, IA 52801		
	Redundant GigE port		
1	SECC - 1100 E. 46th St, Davenport IA 52807	\$0.00	\$867.00
	Redundant GigE port		
1	Block of 29 usable Static IP Addresses (/27)	\$0.00	\$50.00
<b>Total Cost:</b>		<b>\$0.00</b>	<b>\$1,804.00</b>

**Term:** This Agreement shall be for a term of THREE years from date of upgrade to 250 MB Ethernet Internet Service. Upon expiration of initial term CS TECH reserves the right to raise customer's rates to the then current Month to Month rate unless renewed under a subsequent renewal contract. Renewals are currently available in 1, 2, 3, and 5 year terms. Under no circumstances will this contract automatically renew.

**Payment:** For the services provided by CSTECH, CUSTOMER shall be billed monthly for those services. CUSTOMER accepts the responsibility to pay promptly upon receipt of billing from CSTECH for services billed under this agreement.

**Most Favored Customer Clause:** Due to the longstanding relationship between CSTECH and CUSTOMER, CSTECH agrees that at all times during the term of this agreement CUSTOMER will receive the best rate, for like Internet services, that is offered by CSTECH to any other buyer of similar capacity and term duration. This is sometimes called a MFN or "Most Favored Nation" clause.

**Early Termination Liability:** The termination of service prior to the end of the contract period does not remove the CUSTOMER from their financial obligations relative to this agreement until the end of original contract period. When service is terminated prior to the end for the contract period, the customer has the option to continue to pay 75% of the contract rate each month until the end of the contract, or to pay a one-time termination fee equal to 50% of the remaining contract rate.

**CS TECHNOLOGIES, INC**

**Scott County of Iowa**

(Signature)

(Authorized Signature)

**Donn Wilmott**  
General Manager

(Printed Name)

**Tyler Bindrum**  
Sales Representative

(Title)

**All pricing and information in this document are considered proprietary and confidential between CS Technologies and the above named Customer. Any use deemed to be inappropriate will be dealt with to the fullest extent allowed by law.**

THE COUNTY AUDITOR'S SIGNATURE CERTIFIES  
THAT THIS RESOLUTION HAS BEEN FORMALLY  
APPROVED BY THE BOARD OF SUPERVISORS ON  
\_\_\_\_\_  
DATE  
\_\_\_\_\_  
SCOTT COUNTY AUDITOR

R E S O L U T I O N

SCOTT COUNTY BOARD OF SUPERVISORS

April 20, 2017

APPROVING INTERNET SERVICE CONTRACT

BE IT RESOLVED BY the Scott County Board of Supervisors as follows:

Section 1. The authority of the IT Director to sign an Internet service agreement with CS Technologies in the amount of \$1804.00 per month is hereby approved.

Section 2. This resolution shall take effect immediately.