

INFORMATION TECHNOLOGY

400 West Fourth Street
Davenport, Iowa 52801-1104

Ph: (563) 328-4100 Fax: (563) 326-8669
www.scottcountyiowa.com



June 19, 2017

To: Mahesh Sharma, County Administrator
From: Matt Hirst, Information Technology Director
Subject: VMware Software Maintenance and Support Subscription

VMware software license maintenance and support is due for renewal. VMware software is the platform used by the County to virtualize servers and abstract server software from server hardware.

The quote summary from VMware is as follows:

<u>Product</u>	<u>Total</u>
VMware Software Support and Maintenance	\$43,702.24
Total	\$43,702.24

It is recommended that the Board approve the bid from VMware in the amount of \$43,702.24.

The support agreement provides Information Technology the ability to obtain the latest updates and patches to the software as well as software support 24x7. The result is a more functional and dependable computing environment.

Notes:

- The term of this agreement is for three (3) years through 6/18/18.
- VMware software maintenance was \$15,114 in FY' 17.

Budget dollars are available in the Information Technology Department operational budget to fund the cost of this contract. SECC contributes twenty percent (20%) of the cost for this contract.

Cc: Denise Pavlik

Encl: (1)

Quote Number : 34023538-R:15JUN17 10:56:14
Account Number : 116330364
Account Name : SCOTT COUNTY
Address : 600 W 4th St Davenport SCOTT IA 52801-1030 United States
Super User Name : Scott, County
Super User Email : nsa@scottcountyiowa.com
Procurement Contact : Scott, County
Procurement Contact Email : nsa@scottcountyiowa.com

Dear VMware Customer,

This notice and quote is a courtesy reminder that your Support & Subscription (SnS) is set to expire soon or recently expired on 22-OCT-2015. Don't miss out on receiving the latest updates/upgrades and the security of being able to contact VMware's Global Support Services Organization. If you are not the appropriate person within your company to manage this renewal, please send an email to let me know with whom I should be working.

Please review the below product detail to ensure accuracy. Please pass this quotation onto your preferred reseller or a local [VMware VIP Reseller](#) to assist you in purchasing this renewal.

If you would like to co-term a number of licenses/contracts to one specific end date making future renewals an annual event please contact your VMware Support Sales Representative listed below. We ask that you consider a three year service extension for which we give the following discount: 3YR - 12%.

If you choose to not renew your contract upon expiration, you will not be able to receive updates/upgrades or open a Support Request. If at a later time you decide to reinstate your SnS, the term will start the day after your previous contract expiration date and a 20% reinstatement fee will be applied on past due SnS and 1 year forward SnS.

If you have already initiated payment of the below product(s) or are currently working with your local VIP partner, then please disregard this notice.

We would like to take this opportunity to thank you for your continued business with VMware. If you require further information or assistance, please do not hesitate to send an email or call us.

Sincerely,
Jacob Sanford
VMware Support Sales Manager
P:
E: jsanford@vmware.com

Note: This quotation is provided pursuant to the terms and conditions of the license agreement that you executed when you acquired your licenses.

VMware, Inc. 3401 Hillview Ave, Palo Alto, CA, 93404. Tel: 1-877-486-9273 or 650-427-5000, Fax: 650-427-5001
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Confidential VMware Support / Subscription Quote

VMware, Inc
 3401 Hillview Ave
 Palo Alto, CA 94304
 Tel: 1-877-486-9273
 or 650-427-5000
 Fax: 650-427-5001

Today's Date: 19-JUN-2017	Quote Number: 34023538-R:15JUN17 10:56:14
Account Number: 116330364	Quote Version: 0.40
Account Name: SCOTT COUNTY	Quote Expiration: 19-JUL-2017
Address: 600 W 4th St	Super User: nsa@scottcountyiowa.com
City/State: Davenport, IA	Procurement Contact: nsa@scottcountyiowa.com
Zip/Postal Code: 52801-1030	
Country: United States	

Below is a summary/quotation of your Support and Subscription services to be purchased/renewed. Please review this statement's itemized services, support items, quantities, coverage dates, address and company contacts and advise us of any changes.

To initiate/continue support services, please provide billing authorization by issuing a check, credit card, wire transfer or Purchase Order. If payment is made via Purchase Order, we require the following information to be present:

- 1) Payment terms of "Net 30" must be on the face of the PO
- 2) Current Bill To and Ship To Addresses
- 3) Description of Items Purchased
- 4) Please reference quote#
- 5) PO must have All Required Signatures or written communication stating: "Signature is not needed; this is the standard order process"

Instance	Part #	Description/Serial/FAC	Qty	Unit Price	Annual List	Start	End	# of Days	Extended Price	Reinstatement Fee	Discount	Total
158244939	WS-G-SSS-C	Basic Support Coverage VMware Workstation Pro 12 for Linux and Windows, ESD	10	\$52.00	\$520.00	23-OCT-15	18-JUN-20	1701	\$2,423.34	\$0.00	(\$290.80)	\$2,132.54
153901705	VS6-EPL-G-SSS-C	Basic Support Coverage VMware vSphere 6 Enterprise Plus for 1 processor	1	\$734.00	\$734.00	01-NOV-16	18-JUN-20	1326	\$2,666.53	\$0.00	(\$319.98)	\$2,346.55
153901706	VS6-EPL-G-SSS-C	Basic Support Coverage VMware vSphere 6 Enterprise Plus for 1 processor	1	\$734.00	\$734.00	01-NOV-16	18-JUN-20	1326	\$2,666.53	\$0.00	(\$319.98)	\$2,346.55
153901707	VS6-EPL-G-SSS-C	Basic Support Coverage VMware vSphere 6 Enterprise Plus for 1 processor	1	\$734.00	\$734.00	01-NOV-16	18-JUN-20	1326	\$2,666.53	\$0.00	(\$319.98)	\$2,346.55
153901708	VS6-EPL-G-SSS-C	Basic Support Coverage VMware vSphere 6 Enterprise Plus for 1 processor	1	\$734.00	\$734.00	01-NOV-16	18-JUN-20	1326	\$2,666.53	\$0.00	(\$319.98)	\$2,346.55



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Instance	Part #	Description/Serial/FAC	Qty	Unit Price	Annual List	Start	End	# of Days	Extended Price	Reinstatement Fee	Discount	Total
153901709	VS6-EPL-G-SSS-C	Basic Support Coverage VMware vSphere 6 Enterprise Plus for 1 processor	1	\$734.00	\$734.00	01-NOV-16	18-JUN-20	1326	\$2,666.53	\$0.00	(\$319.98)	\$2,346.55
153901710	VS6-EPL-G-SSS-C	Basic Support Coverage VMware vSphere 6 Enterprise Plus for 1 processor	1	\$734.00	\$734.00	01-NOV-16	18-JUN-20	1326	\$2,666.53	\$0.00	(\$319.98)	\$2,346.55
153901711	VS6-EPL-G-SSS-C	Basic Support Coverage VMware vSphere 6 Enterprise Plus for 1 processor	1	\$734.00	\$734.00	01-NOV-16	18-JUN-20	1326	\$2,666.53	\$0.00	(\$319.98)	\$2,346.55
153901712	VS6-EPL-G-SSS-C	Basic Support Coverage VMware vSphere 6 Enterprise Plus for 1 processor	1	\$734.00	\$734.00	01-NOV-16	18-JUN-20	1326	\$2,666.53	\$0.00	(\$319.98)	\$2,346.55
155030612	VS6-EPL-G-SSS-C	Basic Support Coverage VMware vSphere 6 Enterprise Plus for 1 processor	1	\$734.00	\$734.00	01-NOV-16	18-JUN-20	1326	\$2,666.53	\$0.00	(\$319.98)	\$2,346.55
155030620	VS6-EPL-G-SSS-C	Basic Support Coverage VMware vSphere 6 Enterprise Plus for 1 processor	1	\$734.00	\$734.00	01-NOV-16	18-JUN-20	1326	\$2,666.53	\$0.00	(\$319.98)	\$2,346.55
155030623	VS6-EPL-G-SSS-C	Basic Support Coverage VMware vSphere 6 Enterprise Plus for 1 processor	1	\$734.00	\$734.00	01-NOV-16	18-JUN-20	1326	\$2,666.53	\$0.00	(\$319.98)	\$2,346.55
155030627	VS6-EPL-G-SSS-C	Basic Support Coverage VMware vSphere 6 Enterprise Plus for 1 processor	1	\$734.00	\$734.00	01-NOV-16	18-JUN-20	1326	\$2,666.53	\$0.00	(\$319.98)	\$2,346.55
155030629	VS6-EPL-G-SSS-C	Basic Support Coverage VMware vSphere 6 Enterprise Plus for 1 processor	1	\$734.00	\$734.00	01-NOV-16	18-JUN-20	1326	\$2,666.53	\$0.00	(\$319.98)	\$2,346.55
155030634	VS6-EPL-G-SSS-C	Basic Support Coverage VMware vSphere 6 Enterprise Plus for 1 processor	1	\$734.00	\$734.00	01-NOV-16	18-JUN-20	1326	\$2,666.53	\$0.00	(\$319.98)	\$2,346.55
155030636	VS6-EPL-G-SSS-C	Basic Support Coverage VMware vSphere 6 Enterprise Plus for 1 processor	1	\$734.00	\$734.00	01-NOV-16	18-JUN-20	1326	\$2,666.53	\$0.00	(\$319.98)	\$2,346.55



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Instance	Part #	Description/Serial/FAC	Qty	Unit Price	Annual List	Start	End	# of Days	Extended Price	Reinstatement Fee	Discount	Total
155030641	VS6-EPL-G-SSS-C	Basic Support Coverage VMware vSphere 6 Enterprise Plus for 1 processor	1	\$734.00	\$734.00	01-NOV-16	18-JUN-20	1326	\$2,666.53	\$0.00	(\$319.98)	\$2,346.55
154744034	VCS6-STD-G-SSS-C	Basic Support Coverage VMware vCenter Server 6 Standard for vSphere 6 (Per Instance)	1	\$1,259.00	\$1,259.00	01-NOV-16	18-JUN-20	1326	\$4,573.79	\$0.00	(\$548.86)	\$4,024.94

Total List Price (USD):	\$49,661.61
Total Reinstatement Fee (USD):	\$0.00
Total Discount (USD):	(\$5,959.34)
Estimated Tax (USD):	****
Total with Fee (USD):	\$43,702.24

****** This Quote does not include applicable tax. Applicable tax will be reflected on your invoice**

All pricing is in USD and subject to change due to local: taxes, fees and currency exchange.

Please forward this renewal notification to your preferred local VMware reseller. A link has been provided below to choose from a list of local resellers nearest you.

<http://partnerlocator.vmware.com>

Terms:

Payment of the amount specified for the products and services in this quote shall constitute acceptance of the terms and conditions, quantities, and pricing detailed herein. Subsequent quotes may be subject to separate terms and conditions. Licensee accepts responsibility of license inventory.

Please reference this quotation in any correspondence with VMware. All pricing reflects US Dollars (USD). Prices are exclusive of taxes; applicable taxes will be added. Any errors or omissions in this quote shall be rectified via a replacement or supplemental quote issued by VMware. International customers are responsible for all applicable duty and tariff fees, and must make payment in USD. Purchase orders can be faxed to VMware Sales at (650) 475-5001 (Attn: "SnS renewals," or the individual named below). Purchase orders can be mailed to VMware, Inc., Attn: Support Sales, 3401 Hillview Ave, Palo Alto, CA 94304. Payments can be made to VMware, Inc., Department CH10806, Palatine, IL 60055-0806.

Annual support and subscription services (as documented on the VMware Website) are renewable on the twelve (12) month anniversary of the date of purchase of the VMware software or upon expiration of the then-current term of support and subscription services. Additional reinstatement fees shall apply if you do not purchase support and subscription services at the time of purchase of the VMware software license or if you do not renew support and subscription services in a timely manner. The discount and pricing reflected in this quotation are only valid for the quantity specified, and any modifications require a new quotation to be generated.



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This quotation is subject to the terms and conditions specified in the applicable signed agreement between VMware and Customer, or, if none, to the appropriate then current, standard VMware agreement for the products or services quoted. These agreements, copies of which shall be made available upon request, are:

- * Software - VMware's End User License Agreement for the applicable software product
- * Support and Subscription Services - VMware's Standard Support Programs and Subscription Services Terms and Conditions
- * http://www.vmware.com/pdf/support_terms_conditions.pdf
- * Consulting Services - VMware's Standard Consulting Services Terms
- * VMware's Purchase Orders Standard Terms & Conditions - Purchase Orders do not have to be signed to be valid and enforceable

Accordingly, the software and services are offered under these standard terms and conditions, and this quotation is expressly conditional on acceptance of such terms and conditions. No additional or conflicting terms and conditions will apply without VMware's prior, express written consent, and any such additional or conflicting terms and conditions on customer's purchase order, acknowledgement or other business form are hereby rejected by VMware.

Unless separately agreed by VMware in writing, payment terms are Net 30.

Maximize Your Renewal

Customers who purchase training to support their VMware software recognize specific benefits including:

- Faster adoption
- Improved ROI

Make sure your IT team has the skills needed to take full advantage of your VMware products. VMware Learning Credits allow you to prepay for VMware training and certification. Volume discounts are available.

Buy Learning Credits now

Hyperlink URL:

http://store.vmware.com/store/vmware/en_US/pd/productID.310865200

THE COUNTY AUDITOR'S SIGNATURE CERTIFIES
THAT THIS RESOLUTION HAS BEEN FORMALLY
APPROVED BY THE BOARD OF SUPERVISORS ON

DATE

SCOTT COUNTY AUDITOR

R E S O L U T I O N

SCOTT COUNTY BOARD OF SUPERVISORS

June 29, 2017

APPROVING PURCHASE OF VMWARE MAINTENANCE AND SUPPORT

BE IT RESOLVED BY the Scott County Board of Supervisors as follows:

Section 1. The purchase of VMware maintenance and support for three (3) years in the amount of \$43,702.24 is hereby approved.

Section 2. This resolution shall take effect immediately.