

INFORMATION TECHNOLOGY

416 West Fourth Street
Davenport, Iowa 52801-1187

Ph: (563) 328-4100 Fax: (563) 326-8669
www.scottcountyiowa.com



June 19, 2018

To: Mahesh Sharma, County Administrator
From: Matt Hirst, Information Technology Director
Subject: Tablet Computer Project

Information Technology currently supports approximately six hundred and fifty (650) network computing nodes comprised of four hundred and fifty (450) PC's and two hundred (200) laptops. This project will upgrade a portion of the laptop fleet with current tablet hardware capable of performing in today's computing environment and running current operating systems.

Scott County Information Technology has received a quote for fifty (50) Hewlett-Packard tablets for a County laptop/tablet replacement project. The cost for these computers from HP is \$1,624.50 each for a total of \$81,225.

The advantage of replacing these computers with a single acquisition is that such a process allows I.T. to standardize the County PC computing platform on one model. Standardization facilitates rapid deployment and ease of future support by allowing I.T. to establish a standard "image" which can be copied to a device in a matter of minutes.

Notes:

- Pricing for these PC's was obtained directly through HP and quoted as an HP Big Deal, HP's most competitive sourcing framework.
- Pricing was compared to and beats the State of Iowa WSCA (Western States Contracting Alliance) contract with HP by \$1,398.05 per PC. (Pricing through WSCA is competitively sourced and is available for use by all State of Iowa Agencies and Political Sub-Divisions within the State of Iowa including Scott County.)

As part of I.T.'s due diligence in investigating this purchase, it was determined HP Big Deal pricing provides approximately \$70,000 savings to Scott County over commonly available purchasing alternatives. (WSCA, GSA)

It is recommended that the Board approve the quote from Hewlett-Packard for \$1,624.50 per tablet for a total of \$81,225. Budget dollars are available in the Capital Improvement Program budget to fund the cost of this project.

Encl.: (1)



Public Sector Sales

June 08, 2018

SCOTT COUNTY INFO TECH DEPT
ATTN SAM SAMARA
400 W FOURTH ST
DAVENPORT IA 52801-1104

RE : HP Public Sector Quote - 12162768-2

Dear Sam Samara,

Thank you for your recent interest in HP Public Sector Sales. Award-winning HP products are designed to deliver high-performance technology, powerful networking and legendary HP quality - all at a value that your budget demands. From Notebook PCs to Printers, HP provides a single resource for complete solutions that meet all your computing needs. You can rely on HP for the performance, uptime, and efficiency you need to keep your agency running smoothly and hassle-free. Every HP product is designed and tested to provide industry-standard compatibility and investment protection. And, with special maintenance services, easy ordering and flexible financing, HP makes buying the right solution for your organization easier and more convenient than ever.

Attached is the price quotation you requested. When submitting a purchase order directly to HP, please be certain to include the requested information on the Ordering Information page attached to this quotation. Including the necessary information will ensure the accurate and timely processing of your order through HP Public Sector.

you may [click here to view this quote and place an order online](#) or fax in your purchase order at 800-825-2329.

- Please reference this contract: IA - STATE OF IOWA (NASPO VP PC) Contract (16055) terms and conditions.
- The terms and conditions of the IA - STATE OF IOWA (NASPO VP PC) Contract (16055) will apply to any order placed as a result of this inquiry; no other terms or conditions shall apply.
- Third party items that may be included in this quote are covered under the terms of the manufacturer warranty, not the HP Inc. warranty.
- This quotation may contain open market products which are sold in accordance with HP's Standard Terms and Conditions.

If you should have questions regarding this quotation or need any other assistance, please contact your Public Sector sales representative.

Sincerely,

Laura Hernandez

Inside Sales Representative
(888) 596-7630



Ordering Information

It's never been easier to place your direct orders with HP. Now you can have fast, accurate service with special options designed to personalize, process and expedite your shipments with higher levels of accuracy. Ordering HP products is as simple as picking up the phone, using the fax machine, or logging onto the HP Public Sector website at http://welcome.hp.com/country/us/eng/solutions/pub_sector.html

Online ordering

With the HP Online Store, you can create quotes with real-time pricing; place an order using a credit card or purchase order, keep up-to-date on the latest product promotions and pricing available on your contract, inquire about order status and view product/price information - all from your desktop PC.

[Click here to view this quote and place an order online.](#)

Faxing Option

Faxing your order is convenient, too. Simply fill out your request on the customer purchase order and send to 1-800-825-2329. Your order will be promptly handled, and you can call a Customer Service Representative to confirm your order.

Personalized Telesales

To provide more personal service to you, our telephone sales and order administration representatives are assigned by territory. This means you can reach a dedicated government, education, or medical sales team every time you call - giving you added value by letting you grow personal relationships with representatives who know your product as well as your special terms and delivery requirements. To request a quote, check product availability, and other related questions, call your Telesales Representative.

Order Accuracy

To ensure the accurate and timely processing of your order, please verify that your purchase order includes the following information:

- o **Bill-to address,**
- o **Ship-to address,**
- o **Purchase order number,**
- o **Part number, description, and price,**
- o **Contract # and name**
- o **Reseller of choice**
- o **Contact name, phone number, and email address,**
- o **Special delivery requirements**
- o **Requested delivery date**
- o **Signature of authorized purchaser**
- o **Please note that HP Inc. must be listed as the vendor.**
- o **Sample/Editable PDF Purchase Order forms are available at these links -**
 - o **Standard PO (STL / K12 / Hi Ed / Fed) - http://gem.compaq.com/gemstore/sites/downloads/SLED_PO_Template.pdf**
 - o **Federal Form 1449 - http://gem.compaq.com/gemstore/sites/downloads/FED_PO_Template_Form_1449.pdf**

Tax-Exempt Certificate Requirements

All tax-exempt accounts should have a tax-exempt certificate on file with HP to avoid having sales tax added to their invoice. This certificate needs to be provided only once. If you are ordering for the first time, please include with your order or account application.

HP Credit

HP's financing programs can help your agency purchase or lease HP solutions. To inquire more about a customized financial solution proposal call your Telesales Representative.

Order Tracking and Status

All orders are entered within 24 hours of receipt and are scheduled to ship on a first in first out basis. Orders are shipped within seven days of receipt provided all items are in stock and all necessary information has been properly included on your purchase order. (Remember that ship complete orders can be delayed if a particular item is not currently in stock.) To inquire about the status of your order, you may either call your corresponding Customer Service Representative or [check your order status online](#)

Returned Merchandise

A return material authorization number (RMA) is required for all returns to be processed. Returns may be requested within 30 days of shipment. Please call your Public Sector Customer Service Representative in order to have an RMA assigned. Please have a copy of the packing slip available when you call.

Customer Relationship and Sales For Public Sector Sales

Fax: 800-825-2329

K-12 Education: 800-888-3224

Higher Ed: 877-480-4433

State & Local: 888-202-4682



PRICE QUOTATION

Quote Number: 12162768-2

Quote Date : June 08, 2018
Revised Date : June 08, 2018
Expires: July 08, 2018
Provided by: Laura Hernandez

Sam Samara
SCOTT COUNTY INFO TECH DEPT
Big Deal Number: 41249312
Contract: IA - STATE OF IOWA (NASPO VP PC) (16055)

Product availability and product discontinuation is subject to change without notice. The prices in this quotation are valid for 30 days from quote date above. Please include the quote number and contract from this quote on the corresponding purchase order. HP INC. PROPRIETARY INFORMATION FOR CUSTOMER USE ONLY. DO NOT SHARE.

Item	Part No.	Description	Qty.	Unit Price	Extended
Group:					
1.		CTO IDS -HP Elite x2 1012 G2 with Intel i7-7600U (2.8GHz w/Turbo, 4MB L3	1	\$1,624.50	\$1,624.50
		Y5E22AV			
	Y5E22AV	Product - HP Elite x2 1012 G2 with Intel i7-7600U (2.8GHz w/Turbo, 4MB L3 Cache) Processor, 16B System Memory , WWAN, and Integrated Graphics 620			
	Y5Z40AV#ABA	Operating system - Windows 10 Pro 64			
	Y8D10AV	Processor label - Intel Core i7 vPro G7 Label			
	X9H78AV	ENERGY STAR® label - eStar Module			
	Y5E30AV	Out-of-Band Management - AMT Enabled			
	Y5E52AV	Integrated camera - Integrated VGA IR Webcam			
	Y5E29AV	Display - 12.3" WQXGA+ (2736x1824) BrightView LED UWVA ultraslim Touchscreen			
	Y5E32AV	GPS - No GPS			
	1JH99AV	Internal Storage - 256 GB PCIe NVMe Value SSD			
	Y5E61AV#ABA	Keyboard - Clickpad Backlit Collaboration Travel Keyboard			
	Y5E54AV	Wireless LAN - Intel 8265 802.11 a/b/g/n/ac 2x2 +Bluetooth 4.2			
	Y5E57AV	HP Mobile Broadband - HP It4120 LTE HSPA+ EVDO Gobi 4G Foxconn			
	Y5E51AV	Broadband Service Provider - Service Provider Verizon			
	Y5E40AV	Security - Fingerprint Sensor			
	Y5E39AV	Pointing Device - WACOM AES Pen with APP Launch Button			
	Y6K63AV	AC Adapter - 65 Watt nPFC Wmnt USB-C Straight AC Adapter			
	Y6K62AV#ABA	Country Kit - Destination Country Kit Localization			
	Y6K67AV#ABA	Power Cord - C5 1.0m Power Cord w/duckhead			
	1NR25AV#ABA	Warranty - 3/3/0 Warranty			
	L0Z91AV	Misc Warranty Documentation - No Warranty Service Extention			
SUB TOTAL :					\$1,624.50

TOTAL PRICE :

\$1,624.50

To ensure the accurate and timely processing of your order, please include quote # 12162768-2 on your Purchase Order.

Note: For detailed warranty information, please link to "URL" for more information www.hp.com/go/specificwarrantyinfo. Sales taxes added where applicable. Freight is FOB Destination.



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Item	Part No.	Description	Qty.	Unit Price	Extended
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Comments:

THE COUNTY AUDITOR'S SIGNATURE CERTIFIES
THAT THIS RESOLUTION HAS BEEN FORMALLY
APPROVED BY THE BOARD OF SUPERVISORS ON

DATE

SCOTT COUNTY AUDITOR

R E S O L U T I O N

SCOTT COUNTY BOARD OF SUPERVISORS

June 28, 2018

APPROVING TABLET COMPUTER PROJECT

BE IT RESOLVED BY the Scott County Board of Supervisors as follows:

Section 1. The purchase of fifty (50) Tablet PC's from Hewlett-Packard in the amount of \$81,225 is hereby approved.

Section 2. This resolution shall take effect immediately.