

**INFORMATION TECHNOLOGY**

400 West Fourth Street  
Davenport, Iowa 52801-1104

Ph: (563) 328-4100 Fax: (563) 326-8669  
www.scottcountyiowa.com



Item #12  
10/16/18

October 8, 2018

To: Mahesh Sharma, County Administrator

From: Tim Lane, County Sheriff  
Roger Kean, Director Conservation  
Tom Leonard, Sergeant Sheriff's Office  
Nick Clausen, Technology Systems Coordinator, Information Technology  
Matt Hirst, Director Information Technology

Subject: Mobile Data Computer Project

Quotes have been received for the purchase of equipment necessary to replace Mobile Data Computers (MDC's) and communication gateways in the Sheriff's Office and Conservation Department's public safety vehicles.

Quote summaries for the MDC's are as follows:

Description	Vendor		
	Dell	Racom (Getac)	Keltek (Panasonic)
55 Ruggedized Laptops w/ GPS, Docks, Port Replicators, 3 Years Warranty	\$98,331.75 (1787.85)	\$211,528.67 (2349.30)	\$163,441.00 (2199.00)

Quote summaries for installation of MDC docks in vehicles are as follows:

Description	Vendor	
	RACOM	Keltek
Professional Installation services	\$20,150	\$30,645.46

Quote summaries for the communication gateways are as follows:

Description	Vendor	
	Racom (Cradlepoint)	Keltek (Sierra Wireless)
In-Vehicle Gateways w/ Antenna, Installation, Server Software	\$86,234.10	\$110,158.34

It is recommended that the Board approve the quotes from Kelteck for the MDC's replacement project in Sheriff's Office and Conservation Department's public safety vehicles with a total project cost of \$304,244.80.

This project will replace MDC's currently installed in Sheriff's Office and Conservation Department public safety vehicles which are five (5) years old. The upgrade will facilitate the following public safety activities:

- Improve computing capabilities and performance with current MDC's
- Improve communication capabilities and performance with 4G LTE wireless communication
- Allow continued use of State of Iowa TraCS (Traffic and Criminal Software) application – TraCS allows printing of citations, accidents forms, OWI forms and vehicle inventories. TraCS also enables scanning of driver licenses and registrations data into forms to be created as well as viewing driver license information including photos. Presently TraCS is being used at 180 plus law enforcement agencies, plus the State Patrol and the Motor Vehicle Enforcement Officers of Iowa.
- Allow continued use of NWS Aegis application used to communicate with SECC, other agencies, other deputies, and perform FBI NCIC (National Crime Information Center) lookups for criminal history.
- Support continued use of advantages of MDC's including: ease of use, ease of installation, access to Internet for weather conditions, and access to the Scott County network via Virtual Private Network (VPN) connectivity. (County VPN connectivity provides access to any and all County applications including e-mail, MS Office, and Computer Aided Dispatch/Records Management System (CAD/RMS).

Budget dollars are available in the FY'19 CIP budget.



## A quote for your consideration!

**Total: \$764.72**

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

<b>Quote number:</b>	<b>Quote date:</b>	<b>Quote expiration:</b>	<b>Deal ID:</b>
3000023183136.1	Mar. 15, 2018	Apr. 14, 2018	15238271

<b>Company name:</b>	<b>Customer number:</b>	<b>Phone:</b>
SCOTT COUNTY	21258716	(563) 326-8793

<b>Sales rep information:</b>	<b>Billing Information:</b>
Eric Hollowell	SCOTT COUNTY
Eric_Hollowell@Dell.com	INFORMATION TECH
(800) 456-3355	400 W 4TH ST
Ext: 5130145	DAVENPORT
	IA 52801-1104
	US
	(563) 326-8793

## Pricing Summary

Item	Qty	Unit Price	Subtotal
Havis PKG-PSM-153 - mounting kit	1	\$192.03	\$192.03
Docking Station for Dell's Latitude 14 Rugged and Latitude 12 & 14 Rugged Extreme Notebooks with Power Supply (Advanced Port Replication)	1	\$572.69	\$572.69
<b>Subtotal:</b>			<b>\$764.72</b>
<b>Shipping:</b>			<b>\$0.00</b>
<b>Environmental Fees:</b>			<b>\$0.00</b>
<b>Non-Taxable Amount:</b>			<b>\$764.72</b>
<b>Taxable Amount:</b>			<b>\$0.00</b>
<b>Estimated Tax:</b>			<b>\$0.00</b>
<b>Total:</b>			<b>\$764.72</b>

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## Dear Customer,

Your Quote is detailed below; please review the quote for product and information accuracy. If you find errors or desire certain changes please contact me as soon as possible.

Regards,

Eric Hollowell

Order this quote easily online through your [Premier page](#), or if you do not have Premier, using [Quote to Order](#)

## Shipping Group 1

<b>Shipping Contact:</b> NICK CLAUSSEN	<b>Shipping phone:</b> (563) 328-3212	<b>Shipping via:</b> DELL Standard Delivery	<b>Shipping Address:</b> 400 WEST 4TH ST DAVENPORT IA 52801 US
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SKU	Description	Qty	Unit Price	Subtotal
	<a href="#">Havis PKG-PSM-153 - mounting kit</a>	1	\$192.03	\$192.03

**Estimated delivery date:** Apr. 10, 2018

**Contract No:** 70137

**Customer Agreement No:** Dell Std Terms

A5726137	Havis PKG-PSM-153 - mounting kit	1	-	-
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SKU	Description	Qty	Unit Price	Subtotal
	<a href="#">Docking Station for Dell's Latitude 14 Rugged and Latitude 12 &amp; 14 Rugged Extreme Notebooks with Power Supply (Advanced Port Replication)</a>	1	\$572.69	\$572.69

**Estimated delivery date:** Apr. 17, 2018

**Contract No:** 70137

**Customer Agreement No:** Dell Std Terms

A7916311	Docking Station for Dell's Latitude 14 Rugged and Latitude 12 & 14 Rugged Extreme Notebooks with Power Supply (Advanced Port Replication)	1	-	-
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**Subtotal:** \$764.72

**Shipping:** \$0.00

**Environmental Fees:** \$0.00

**Estimated Tax:** \$0.00

**Total:** \$764.72

Unless you have a separate written agreement that specifically applies to this order, your order is subject to [Dell's Terms of Sale](#) (for consumers the terms include a binding arbitration provision). Please see the legal disclaimers below for further information.

## Important Notes

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### Terms of Sale

Unless you have a separate written agreement that specifically applies to this order, your order will be subject to and governed by the following agreements, each of which are incorporated herein by reference and available in hardcopy from Dell at your request: Dell's Terms of Sale ([www.dell.com/learn/us/en/uscorp1/terms-of-sale](http://www.dell.com/learn/us/en/uscorp1/terms-of-sale)), which include a binding consumer arbitration provision and incorporate Dell's U.S. Return Policy ([www.dell.com/returnpolicy](http://www.dell.com/returnpolicy)) and Warranty (for [Consumer warranties](#) ; for [Commercial warranties](#)).

If this purchase includes services: in addition to the foregoing applicable terms, the terms of your service contract will apply ([Consumer](#); [Commercial](#)). If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - Type A ([www.dell.com/AEULA](http://www.dell.com/AEULA)) and use of the Dell-branded system software is subject to the Dell End User License Agreement - Type S ([www.dell.com/SEULA](http://www.dell.com/SEULA)).

If your purchase is for Mozy, in addition to the foregoing applicable terms, your use of the Mozy service is subject to the terms and conditions located at <https://mozy.com/about/legal/terms>.

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

### Pricing, Taxes, and Additional Information

All product, pricing, and other information is valid for U.S. customers and U.S. addresses only, and is based on the latest information available and may be subject to change. Dell reserves the right to cancel quotes and orders arising from pricing or other errors. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, including your Customer Number, to the Dell Tax Department at 800-433-9023. Please ensure that your tax-exemption certificate reflects the correct Dell entity name: **Dell Marketing L.P.**

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## A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

**Total: \$94,500.00**

<b>Quote number:</b> 3000020014425.1	<b>Quote date:</b> Nov. 27, 2017	<b>Quote expiration:</b> Dec. 27, 2017	<b>Deal ID:</b> 14565292
<b>Company name:</b> CITY OF DAVENPORT	<b>Customer number:</b> 76767333	<b>Phone:</b> (563) 326-7718	<b>Purchase Order:</b> 01801230
<b>Sales rep information:</b> Les Szabo Les_Szabo@Dell.com (800) 456-3355 Ext: 5131521	<b>Billing Information:</b> CITY OF DAVENPORT 226 W 4TH ST DAVENPORT IA 52801 US (563) 326-7718		

## Pricing Summary

Item	Qty	Unit Price	Subtotal
LAT,7202,LIVINGSTONE	54	\$1,750.00	\$94,500.00
<b>Subtotal:</b>			\$94,500.00
<b>Shipping:</b>			\$0.00
<b>Environmental Fees:</b>			\$0.00
<b>Non-Taxable Amount:</b>			\$94,500.00
<b>Taxable Amount:</b>			\$0.00
<b>Estimated Tax:</b>			\$0.00
<b>Total:</b>			<b>\$94,500.00</b>

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Regards,  
Les Szabo

Order this quote easily online through your [Premier page](#), or if you do not have Premier, using [Quote to Order](#)

## Shipping Group 1

<b>Shipping Contact:</b>	<b>Shipping phone:</b>	<b>Shipping via:</b>	<b>Shipping Address:</b>
Ron Perkins	(563) 888-2002	Standard Ground	226 WEST FOURTH STREET IT DEPT - CITY HALL DAVENPORT IA 52801-0000 US

SKU	Description	Qty	Unit Price	Subtotal
	<a href="#">LAT,7202,LIVINGSTONE</a>	54	\$1,750.00	\$94,500.00
	<b>Estimated delivery date:</b> Dec. 19, 2017			
	<b>Contract No:</b> 70137			
	<b>Customer Agreement No:</b> Dell Std Terms			
210-AEQJ	Latitude 12 Rugged Tablet	54	-	-
338-BLLH	Intel Core M-5Y71 Processor with 8GB Memory and Dedicated GPS and Etched Glass	54	-	-
319-BBDL	2MP HD Webcam / 8MP Rear Camera with Flash and Dual Microphones	54	-	-
619-AHKN	Win 10 Pro 64 English, French, Spanish	54	-	-
658-BCSB	Microsoft(R) Office 30 Days Trial	54	-	-
379-BBXX	Intel Core M-5Y71 processor	54	-	-
340-ACQQ	No Option Included	54	-	-
631-AAPI	Intel vPro Technologys Advanced Management Features	54	-	-
370-ACDM	8GB 1600MHz LPDDR3 Memory	54	-	-
400-AJUE	128G SSD Latitude, Rugged	54	-	-
391-BCDD	11.6 HD (1366x768) Outdoor-Readable Glove-Capable Touchscreen with Gorilla Glass	54	-	-
555-BCLW	Intel Dual Band Wireless 7265 802.11ac Wi-Fi + BT 4.0 LE	54	-	-

	Driver			
555-BCCH	Intel 7265AC Dual-Band 2x2 802.11 ac WiFi	54	-	-
555-BCOP	Wireless LAN card bracket	54	-	-
389-BHDB	Regulatory Label for DE5808/DE5809 for Latitude Systems	54	-	-
556-BBJE	DW5808E Gobi5000 4G/LTE Wireless WAN Card for AT&T, Latitude Rugged Tablet	54	-	-
556-BBKD	WWAN Bracket for Latitude Rugged Tablet	54	-	-
451-BBOP	2-cell (26Wh) Lithium Ion Primary Battery	54	-	-
492-BBCQ	45 Watt 3Pin AC Adapter	54	-	-
620-AAOH	No Media	54	-	-
817-BBBB	No FGA	54	-	-
340-ADFZ	Dell Power Manager	54	-	-
340-AJFC	Kickstart Product Registration	54	-	-
340-APSH	Platform Quickset, 7202	54	-	-
525-BBCL	SupportAssist	54	-	-
640-BBLW	Dell(TM) Digital Delivery Cirrus Client	54	-	-
658-BBMR	Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	54	-	-
658-BBNF	Waves Maxx Audio Royalty	54	-	-
658-BCUV	Dell Developed Recovery Environment	54	-	-
537-BBBD	E5 Power Cord (US)	54	-	-
340-APSJ	Getting Started Guide - English	54	-	-
340-AGIK	Safety/Environment and Regulatory Guide (English/French Multi-language)	54	-	-
451-BBOQ	2-cell (26Wh) Lithium Ion Secondary Battery	54	-	-
332-1286	US Order	54	-	-
340-AAFC	System Shipment	54	-	-
340-AQMD	Shipping Material, Shuttle	54	-	-
389-BHFU	Regulatory Label for WWAN	54	-	-
460-BBEX	No Carrying Case	54	-	-



340-ACQQ	No Option Included	54	-	-
750-AAKI	Flex 2	54	-	-
389-BDCE	No UPC Label	54	-	-
804-0513	ProSupport Plus: Next Business Day Onsite, 3 Years	54	-	-
997-6988	Dell Limited Hardware Warranty Initial Year	54	-	-
997-7005	ProSupport Plus: Accidental Damage Service, 3 Years	54	-	-
997-7006	ProSupport Plus: Keep Your Hard Drive, 3 Years	54	-	-
997-7040	ProSupport Plus: 7x24 Technical Support, 3 Years	54	-	-
997-8367	Thank you for choosing Dell ProSupport Plus. For tech support, visit <a href="http://www.dell.com/contactdell">www.dell.com/contactdell</a> or call 1-866-516-3115	54	-	-
988-5542	Extended Battery Service for Years 2 and 3 of System Life	54	-	-
			<b>Subtotal:</b>	<b>\$94,500.00</b>
			<b>Shipping:</b>	<b>\$0.00</b>
			<b>Environmental Fees:</b>	<b>\$0.00</b>
			<b>Estimated Tax:</b>	<b>\$0.00</b>
			<b>Total:</b>	<b>\$94,500.00</b>

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If your purchase is for Mozy, in addition to the foregoing applicable terms, your use of the Mozy service is subject to the terms and conditions located at <https://mozy.com/about/legal/terms>.

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## A quote for your consideration!

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**Total: \$3,575.70**

<b>Quote number:</b>	<b>Quote date:</b>	<b>Quote expiration:</b>	<b>Deal ID:</b>
3000020975437.1	Jan. 3, 2018	Feb. 2, 2018	15238271

<b>Company name:</b>	<b>Customer number:</b>	<b>Phone:</b>
SCOTT COUNTY	21258716	(563) 326-8793

<b>Sales rep information:</b>	<b>Billing Information:</b>
Les Szabo	SCOTT COUNTY
Les_Szabo@Dell.com	INFORMATION TECH
(800) 456-3355	400 W 4TH ST
Ext: 5131521	DAVENPORT
	IA 52801-1104
	US
	(563) 326-8793

## Pricing Summary

Item	Qty	Unit Price	Subtotal
Latitude 14 Rugged 5414	2	\$1,787.85	\$3,575.70
<b>Subtotal:</b>			\$3,575.70
<b>Shipping:</b>			\$0.00
<b>Environmental Fees:</b>			\$0.00
<b>Non-Taxable Amount:</b>			\$3,575.70
<b>Taxable Amount:</b>			\$0.00
<b>Estimated Tax:</b>			\$0.00
<b>Total:</b>			<b>\$3,575.70</b>

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Regards,  
Les Szabo

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## Shipping Group 1

<b>Shipping Contact:</b> MATT HIRST	<b>Shipping phone:</b> (563) 328-3261	<b>Shipping via:</b> Next Day	<b>Shipping Address:</b> 400 WEST 4TH ST SCOTT COUNTY, IOWA DAVENPORT IA 52801 US
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SKU	Description	Qty	Unit Price	Subtotal
	<a href="#">Latitude 14 Rugged 5414</a>	2	\$1,787.85	\$3,575.70
	<b>Estimated delivery date:</b> Jan. 19, 2018 <b>Contract No:</b> 70137 <b>Customer Agreement No:</b> Dell Std Terms			
210-AJRP	Latitude 5414, XCTO	2	-	-
338-BJIO	Intel Core i5-6300U Processor, Security, (Dual Core, 3M Cache, 2.40 GHz)	2	-	-
619-AHKN	Win 10 Pro 64 English, French, Spanish	2	-	-
630-AARX	No Software	2	-	-
631-AAZD	Intel vPro Technologys Advanced Management Features	2	-	-
370-ACDD	8GB (1x8GB) 2133MHz DDR4 Memory	2	-	-
400-ANBJ	128GB Solid State Drive	2	-	-
340-AJPV	TPM Enabled	2	-	-
490-BDCP	Intel Integrated HD Graphics 520	2	-	-
391-BCRS	14.0" FHD(1920 x 1080 ) Outdoor-readable, Touch, with Microphone only	2	-	-
580-ABYR	Sealed Internal RGB Backlit English Keyboard	2	-	-
570-AADK	No Mouse	2	-	-

555-BCZH	Intel Dual-Band Wireless-AC 8260 Driver	2	-	-
555-BCMT	Intel Dual Band Wireless 8260 (802.11ac) W/ Bluetooth	2	-	-
362-BBBB	No Wireless WWAN Card	2	-	-
451-BBWD	9-cell (97Wh) Lithium Ion Battery With ExpressCharge	2	-	-
492-BBCU	E5 90W AC Adapter, 3-pin	2	-	-
817-BBBB	No FGA	2	-	-
450-AAEJ	US Power Cord	2	-	-
325-BBZJ	Optical Drive Airbay	2	-	-
340-AGIK	Safety/Environment and Regulatory Guide (English/French Multi-language)	2	-	-
340-BICE	Quick Setup Guide (English)	2	-	-
332-1286	US Order	2	-	-
387-BBFE	Energy Star	2	-	-
389-BDCE	No UPC Label	2	-	-
620-AAOH	No Media	2	-	-
340-ACQQ	No Option Included	2	-	-
340-AFRW	ODM Info	2	-	-
340-BIRL	Shipping Material for Latitude 14 Rugged (5414)	2	-	-
575-BBCH	No Stand included	2	-	-
389-BKKW	Regulatory label	2	-	-
389-BJUF	Intel Core i5 Vpro Processor Label	2	-	-
800-BBGF	BTO Standard shipment Air	2	-	-
340-ADFZ	Dell Power Manager	2	-	-
422-0007	Dell Data Protection Security Tools Digital Delivery/NB	2	-	-
525-BBCL	SupportAssist	2	-	-
640-BBLW	Dell(TM) Digital Delivery Cirrus Client	2	-	-
640-BBQK	System Driver, Dell Rugged Latitude 5414	2	-	-
658-BBMR	Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	2	-	-
658-BBNF	Waves Maxx Audio Royalty	2	-	-

658-BCUV	Dell Developed Recovery Environment	2	-	-
460-BBEX	No Carrying Case	2	-	-
540-BBLW	No PCMCIA Card or ExpressCard Reader	2	-	-
590-TEVW	Docking connector for Rugged Docking Station only	2	-	-
429-AAGQ	PowerDVD Software not included	2	-	-
590-TEVT	No Additional Ports	2	-	-
340-ACQQ	No Option Included	2	-	-
389-BKNC	Regulatory Label for Non Rubber Keyboard with WLAN	2	-	-
808-6797	ProSupport Plus: Next Business Day Onsite, 3 Years	2	-	-
808-6805	Dell Limited Hardware Warranty Initial Year	2	-	-
808-6817	ProSupport Plus: Accidental Damage Service, 3 Years	2	-	-
808-6818	ProSupport Plus: Keep Your Hard Drive, 3 Years	2	-	-
808-6847	ProSupport Plus: 7X24 Technical Support, 3 Years	2	-	-
997-8367	Thank you for choosing Dell ProSupport Plus. For tech support, visit <a href="http://www.dell.com/contactdell">www.dell.com/contactdell</a> or call 1-866-516-3115	2	-	-
365-0531	Client ProSupport Asset Label with Company Name	2	-	-
377-8262	CFI,Information,VAL,CHASSISDEF,Factory Install	2	-	-
			<b>Subtotal:</b>	<b>\$3,575.70</b>
			<b>Shipping:</b>	<b>\$0.00</b>
			<b>Environmental Fees:</b>	<b>\$0.00</b>
			<b>Estimated Tax:</b>	<b>\$0.00</b>
			<b>Total:</b>	<b>\$3,575.70</b>

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201 West State Street  
Marshalltown, IA 50158  
800-722-6643  
Fax 641-752-0674  
www.racom.net

Proposal Prepared for: **Scott County**

Address 400 West Fourth Street

City Davenport

State & Zip Code IA 52801

County

Phone/FAX 563-328-3212

Contact Name Claussen, Nicholas C.

Contact E-mail [Nicholas.Claussen@scottcountyia.com](mailto:Nicholas.Claussen@scottcountyia.com)

### Getac S410 Computers

ITEM	QTY	PART NO.	DESCRIPTION	UNIT	EXTENDED
1	54		S410 G2 - Intel Core i5 Processor, 14", Microsoft Windows 10 Pro x64 with 8GB RAM, 128GB SSD (main) + LF / HF RFID, Sunlight Readable (Full HD IPS + Touchscreen), Multi language+US KBD+US Power cord, Membrane Backlit KBD (RED Light), Wifi+BT, SD Card Reader, Low Temp -21°C, TPM 2.0, IP52, 3 Year Limited Warranty	\$ 2,166.90	\$ 117,012.60
				\$ -	\$ -
				\$ -	\$ -
				\$ -	\$ -
2	54		Option S410 DVD Upgrade	\$ 84.15	\$ 4,544.10
3	54		256G SSD Upgrade	\$ 182.40	\$ 9,849.60
			Vehicle Dock	\$ -	\$ -
4	42		S410 Havis Vehicle Dock w/o RF (include 120w vehicle adapter) (black)	\$ 742.00	\$ 31,164.00
5			Option Gamber Johnson Dock w/o RF (include 120w vehicle adapter)	\$ 592.00	\$ -
6	23		Office Dock For S410 w/ 110 Power Supply	\$ 275.00	\$ 6,325.00
				\$ -	\$ -
7	42		Cradlepoint FIPS Certified IBR1700 Mobile Router - Band14/FirstNet Compliant Router	\$ 1,519.00	\$ 63,798.00
8	42	PROMO	Trade In Of Sierra Wireless Routers	\$ (225.00)	\$ (9,450.00)
9	42		5 Year 24/7 CradleCare Prime FIPS Support, NetCloud MGR, Warranty and VPN Tunnel Management Su	\$ 840.00	\$ 35,280.00
10	42	PROMO	First Year FREE of Cradelpoint FIPS Services	\$ (189.00)	\$ (7,938.00)
				\$ -	\$ -
			FREE S410 Laptop	\$ -	\$ -
11	1		S410 G2 - Intel Core i5 Processor, 14", Microsoft Windows 10 Pro x64 with 8GB RAM, 256GB SSD (main) + LF / HF RFID, Sunlight Readable (Full HD IPS + Touchscreen), Multi language+US KBD+US Power cord, Membrane Backlit KBD (RED Light), Wifi+BT, SD Card Reader, Low Temp -21°C, TPM 2.0, IP52, 3 Year Limited Warranty	\$ -	\$ -
				\$ -	\$ -
				\$ -	\$ -
				\$ -	\$ -
			Option S410 DVD Upgrade	\$ -	\$ -
				\$ -	\$ -
12	1		Scott County Getac Self Maintainer Program	\$ 2,200.00	\$ 2,200.00
13	1	PROMO	FREE Getac Self Maintainer Program	\$ (2,200.00)	\$ (2,200.00)
14	1		FREE 24/7 Tier 1 Getac Support	\$ -	\$ -
15	1		FREE 8-5 Monday-Friday Tier 2&3 Getac Support	\$ -	\$ -
				<b>Total Equipment Price</b>	<b>\$ 297,762.77</b>
				Installation	\$ -
				Subtotal	<b>\$ 297,762.77</b>
				Taxes	\$ -
				Shipping	\$ -
				<b>Total</b>	<b>\$ 297,762.77</b>

**Terms of Purchase:** Shipping at actual rate. Scott County responsible for bringing vehicles to RACOM Davenport shop for deployment. RACOM Lifetime Warranty on Craftmanship. For any additional information contact Business Development Manager Cody Brink 641-750-1825 [cody.brink@racom.net](mailto:cody.brink@racom.net).

Tax Rate

**Scope of Work:** RACOM to replace OMG2000 Mobile Routers with IBR1700 Routers and Panasonic Docks w/Power Supplies with Getac Docks w/ Power Supplies on exsisting MDT Mounts. RACOM to install MDT's no routers in 5 Vehicles listed on order. Getac support on deployment of computers and configurations. Cradlepoint support for mobile router configuration, system design and network support. Including VPN configuration using NetCloud and IT Support. 24/7 Support from both Getac and Cradlepoint. Warranty to be done via RACOM Davenport Shop. Any questions or assistance from RACOM on project 8-5 Mon- Fri.

Proposal Presented By: Cody Brink

Date: 8-2-2018

Proposal Accepted By: \_\_\_\_\_

Date: \_\_\_\_\_





ITEM	QTY	Part No.	DESCRIPTION	UNIT	EXTENDED
			MDT Pole Systems	\$ -	\$ -
16	1		2015 – Escape	\$ 400.33	\$ 400.33
17	1		2013 – Edge	\$ 390.00	\$ 390.00
18	1		2017 – Equinox	\$ 417.60	\$ 417.60
19	1		2015 – Taurus	\$ 400.33	\$ 400.33
20	1		2013 – Taurus	\$ 400.33	\$ 400.33
21	5		S410 Havis Vehicle Dock w/o RF (include 120w vehicle adapter) (black)	\$ 742.00	\$ 3,710.00
22	5		Power Timers and 60Amp Power Relay - Keep From Dead batteries	\$ 69.00	\$ 345.00
				\$ -	\$ -
			Installation	\$ -	\$ -
23	42		Fleet Change Over of Mobile Routers, Docks, and Power Supplies Using Existing Antennas	\$ 300.00	\$ 12,600.00
24	42		Adding New Antennas	\$ 150.00	\$ 6,300.00
25	5		Install MDT in Vehicles - No Mobile Routers	\$ 250.00	\$ 1,250.00
				\$ -	\$ -
			Antenna Solutions	\$ -	\$ -
26	42		9 In One Antenna CERTIFIED for IBR1700 / IBR900 w/ Dock and MG90 Mobile Routers	\$ 513.14	\$ 21,551.88
			Lifetime of the Vehicle Warranty - WHITE COLOR	\$ -	\$ -
27	42	PROMO	Instant Rebate on 9 in One Antenna w/ Purchase of Cradlepoint IBR1700	\$ (50.00)	\$ (2,100.00)
28	42		Ridge Roof Mounting Kit for 9 in 1 Antennas	\$ 36.00	\$ 1,512.00
				\$ -	\$ -
29			Option to Update Current Mobile Router Antennas and New Antennas to Match Fleet	\$ 14,973.32	\$ -
			28 Cable Upgraders, 14 New Antennas	\$ -	\$ -
			Going this route would be a total of \$10,778.56 in savings with Parts and Labor	\$ -	\$ -
				\$ -	\$ -
30	1		Getac In-Field Engineer Available to come on site per request of customer -FREE	\$ -	\$ -
31	1		CradlePoint 1 Day Pre Deployment 2 Sales Engineers On Site with Customer - FREE	\$ -	\$ -
				\$ -	\$ -



☐ Internal Approval  
☐ Customer Approval Date \_\_\_\_\_

## CONFIRMATION

Quote Number: 22232A

Quote Date: 10/1/2018

Main Phone: 641-227-2222

Email: sales@keltekinc.com

Address: PO Box 14 Baxter, IA 50028

**Quote Total: \$110,158.34**

### Quoted To:

Scott Co Sheriff  
 400 West 4th Street

Davenport  
 IA 52801

Ph: 563-3268628

### Deliver To:

Scott County Sheriff  
 400 West 4th Street

Davenport  
 IA 52801

### Quote Notes:

Account	Customer Contact	Order Ref	Terr	Rep	Quote Valid for:	
100680	Judy	MG90 SOLUTION (4	1	KM	30 Days	
Item Code	Item Description	Quantity	List	Disc %	Unit Price	Line Total
NO FREIGHT	Do not add freight to the shipment	1.00	\$0.00	0.00	\$0.00	\$0.00
NASPO-IA	NASPO-IA contract number MNWNC-124	1.00	\$0.00	0.00	\$0.00	\$0.00
ARB HD CONTRACT	Iowa DAS Arbitrator HD System IOWA CONTRACT NUMBER 4840-15	1.00	\$0.00	0.00	\$0.00	\$0.00
<b>LABOR CONTRACT</b>	<b>Iowa DAS KELTEK Labor</b> Master Agreement 0055090-15 <b>Nick Claussen</b> <b>Technology Systems Coordinator</b> <b>Scott County Iowa</b> <b>400 West Fourth Street</b> <b>Davenport, IA 52801</b> <b>Desk 563-328-3212</b> <b>Mobile 563-528-4338</b> <b>(40) MG90 Solutions</b>	1.00	\$0.00	0.00	\$0.00	\$0.00
1102695	Sierra Wireless AirLink MG90 Multi-Network Vehicle Router LTE-A - NA & EMEA <b>Mobile Router, Antenna(s) -1 Hr</b> <b>Re-Use Existing Antennas</b>	42.00	\$1599.00	10.00	\$1439.10	\$60442.20
AP-CCWWWG-Q-WH	AP-CCWWWG-Q-S22222-RP345-WH MG90 MP70 Antenna Plus 2xLTE, 3xWi-Fi, 1xGNSS Bolt Mt, WHITE <b>Mobile Router, Accessories -1 Hr</b> <b>None</b> <b>Mobile Router, Support -1 Hr</b> <b>MG90, ACM, AMM Licensing for New Devices</b> <b>*40 Existing Licenses Covered Under Separte Renewal*</b>	84.00	\$238.57	0.00	\$238.57	\$20040.14
9010204	Sierra Wireless AMM Client License - MG90 (per device)	2.00	\$295.00	0.00	\$295.00	\$590.00
9010208	Sierra Wireless ACM Client License - MG90 (per device) <b>MG90 Licensing and Support 5 Years</b>	2.00	\$150.00	0.00	\$150.00	\$300.00
9010201	Sierra Wireless AirLink 2 Year Warranty Extension, MG90 = 5 Years Total	42.00	\$200.00	0.00	\$200.00	\$8400.00

Continued...



# QUOTATION

Main Phone: 641-227-2222

Email: sales@keltekinc.com

Account	Order Ref	Whse	Terr	Rep	Our Order No.	Quote Valid for
100680	MG90 SOLUTION (4	MAIN	1	KM	22232A	30 Days
Item Code	Item Description	Quantity	List	Disc %	Unit Price	Line Total
PROJECT FEE	<b>Mobile Router, Professional Services –1 Hr</b> <b>KELTEK MG90 Configuration and (5) Years Virtual Support</b> <b>*Deployment and Annual Support Includes Wi-Fi BackHaul</b> <b>Integration, DNS Issue Resolution</b> Includes all project expense (travel time, overnight fees, mileage, installation & supp)	1.00	\$20386.00	0.00	\$20386.00	\$20386.00

**Complete Shipments vs Partial** –KELTEK only ships complete orders unless partials are specifically requested (shipments may be from multiple manufacturers). Partial shipments may result in multiple shipments and multiple invoices with payment terms starting at time of invoice.

**Returns:** Special order item sales are final. Returns need to be completed within 90 days of invoice. All returns are subject to a 50% restocking fee or a replacement order of 1.5 times the original order amount. Items need to be unopened and in original packaging. Please contact your inside sales rep for RA information.

**Warranty:** Please contact your inside sale rep for details.

**Payment Methods:** KELTEK accepts cash, check, Visa or Mastercard. There is a 2.31% processing fee for use of a credit card. Prepayment required if new account or no terms.

Subtotal:	110,158.34
Sales Tax:	0.00
Grand Total:	110,158.34



☐ Internal Approval  
☐ Customer Approval Date \_\_\_\_\_

## CONFIRMATION

Quote Number: 22244C

Quote Date: 10/1/2018

Main Phone: 641-227-2222

Email: sales@keltekinc.com

Address: PO Box 14 Baxter, IA 50028

**Quote Total: \$163,441.00**

### Quoted To:

Scott Co Sheriff  
 400 West 4th Street

Davenport  
 IA 52801

Ph: 563-3268628

### Deliver To:

Scott County Sheriff  
 400 West 4th Street

Davenport  
 IA 52801

### Quote Notes:

Account	Customer Contact	Order Ref		Terr	Rep	Quote Valid for:
100680	Judy	CF-54 (55) LAPTO		1	KM	30 Days
Item Code	Item Description	Quantity	List	Disc %	Unit Price	Line Total
NO FREIGHT	Do not add freight to the shipment	1.00	\$0.00	0.00	\$0.00	\$0.00
NASPO-IA	NASPO-IA contract number MNWNC-124	1.00	\$0.00	0.00	\$0.00	\$0.00
ARB HD CONTRACT	Iowa DAS Arbitrator HD System IOWA CONTRACT NUMBER 4840-15	1.00	\$0.00	0.00	\$0.00	\$0.00
LABOR CONTRACT	Iowa DAS KELTEK Labor Master Agreement 0055090-15 Nick Claussen Technology Systems Coordinator Scott County Iowa 400 West Fourth Street Davenport, IA 52801 Desk 563-328-3212 Mobile 563-528-4338 (55) CF-54 Laptop Solution	1.00	\$0.00	0.00	\$0.00	\$0.00
CF-54J2-06VM	CF-54 EliteRFID i5-7300,14"FHD Touch,256SSD,8GB RAM,WiFi,BT WCAM,EBK,A-LTE,dGPS,CSR,TPM2.0 Computer Dock - 1 Hr	55.00	\$2199.00	0.00	\$2199.00	\$120945.00
7170-0250-P	Gamber Toughbook CF-54 Docking Station with Lind Power Supply No RF Pass Thru Computer, Antenna - 1 Hr None, Connection Provided Via Mobile Router Computer, GPS - .5 Hrs None, Connection Provided Via Mobile Router Computer, Accessories - .5 Hrs	47.00	\$719.00	0.00	\$719.00	\$33793.00
CF-VEB541AU	Panasonic Desktop Port Replicator for CF54 MK1 Computer Computer, Ext Keyboard & Mount - 1 Hrs None Computer, Dock Mounting Equip - 1 Hr Re-Use Existing Pole and Slide, Replacing Tilt Swivel	23.00	\$360.00	20.00	\$288.00	\$6624.00
7160-0775	Gamber Short Tilt / Swivel Vesa 75MM, GJ 4x2, NEC, AMPS	42.00	\$90.00	45.00	\$49.50	\$2079.00

Continued...



# QUOTATION

Main Phone: 641-227-2222

Email: sales@keltekinc.com

Account	Order Ref	Whse	Terr	Rep	Our Order No.	Quote Valid for
100680	CF-54 (55) LAPTO	MAIN	1	KM	22244C	30 Days
Item Code	Item Description	Quantity	List	Disc %	Unit Price	Line Total
	<b>Computer, Professional Services – 1 Hr</b> <b>None</b>					

**Complete Shipments vs Partial** –KELTEK only ships complete orders unless partials are specifically requested (shipments may be from multiple manufacturers). Partial shipments may result in multiple shipments and multiple invoices with payment terms starting at time of invoice.

**Returns:** Special order item sales are final. Returns need to be completed within 90 days of invoice. All returns are subject to a 50% restocking fee or a replacement order of 1.5 times the original order amount. Items need to be unopened and in original packaging. Please contact your inside sales rep for RA information.

**Warranty:** Please contact your inside sale rep for details.

**Payment Methods:** KELTEK accepts cash, check, Visa or Mastercard. There is a 2.31% processing fee for use of a credit card. Prepayment required if new account or no terms.

Subtotal:	163,441.00
Sales Tax:	0.00
Grand Total:	163,441.00



☐ Internal Approval  
☐ Customer Approval Date \_\_\_\_\_

# CONFIRMATION

Quote Number: 22742A

Quote Date: 10/1/2018

Main Phone: 641-227-2222

Email: sales@keltekinc.com

Address: PO Box 14 Baxter, IA 50028

**Quote Total: \$1,925.46**

## Quoted To:

Scott Co Sheriff  
 400 West 4th Street

Davenport  
 IA 52801

Ph: 563-3268628

## Deliver To:

Scott County Sheriff  
 400 West 4th Street

Davenport  
 IA 52801

## Quote Notes:

Account	Customer Contact	Order Ref		Terr	Rep	Quote Valid for:
100680	Judy	CF-54 MOUNTING		1	KM	30 Days
Item Code	Item Description	Quantity	List	Disc %	Unit Price	Line Total
NO FREIGHT	Do not add freight to the shipment	1.00	\$0.00	0.00	\$0.00	\$0.00
NASPO-IA	NASPO-IA contract number MNWNC-124	1.00	\$0.00	0.00	\$0.00	\$0.00
ARB HD CONTRACT	Iowa DAS Arbitrator HD System IOWA CONTRACT NUMBER 4840-15	1.00	\$0.00	0.00	\$0.00	\$0.00
LABOR CONTRACT	Iowa DAS KELTEK Labor Master Agreement 0055090-15 <b>Nick Claussen</b> <b>Technology Systems Coordinator</b> <b>Scott County Iowa</b> <b>400 West Fourth Street</b> <b>Davenport, IA 52801</b> <b>Desk 563-328-3212</b> <b>Mobile 563-528-4338</b> <b>2015 Ford Escape</b>	1.00	\$0.00	0.00	\$0.00	\$0.00
7160-0451	2013+ Ford Escape Vehicle Base <b>2013 Ford Edge</b> <b>2017 Ford Equinox</b>	1.00	\$114.00	43.00	\$64.98	\$64.98
7160-0572	Gamber Johnson Vehicle base for 2010-2016 GMC Terrain or Chevy Equinox <b>2015 Ford Taurus</b>	1.00	\$136.00	43.00	\$77.52	\$77.52
7160-0350	2011+ Ford Explorer Vehicle Base <b>2013 Ford Taurus</b>	1.00	\$154.00	43.00	\$87.78	\$87.78
7160-0350	2011+ Ford Explorer Vehicle Base <b>Common Components:</b>	1.00	\$154.00	43.00	\$87.78	\$87.78
DS-LOWER-9	9in lower pole assembly	5.00	\$60.00	43.00	\$34.20	\$171.00
7160-0178	7in Center Upper Pole	5.00	\$86.00	43.00	\$49.02	\$245.10
7160-0928	Mongoose 9in Locking Slide Arm with Short Clevis	5.00	\$341.00	43.00	\$194.37	\$971.85
7160-0230	Adjustable Support Brace	5.00	\$77.00	43.00	\$43.89	\$219.45

Continued...



# QUOTATION

Main Phone: 641-227-2222

Email: sales@keltekinc.com

Account	Order Ref	Whse	Terr	Rep	Our Order No.	Quote Valid for
100680	CF-54 MOUNTING	MAIN	1	KM	22742A	30 Days
Item Code	Item Description	Quantity	List	Disc %	Unit Price	Line Total
	Short					

**Complete Shipments vs Partial** –KELTEK only ships complete orders unless partials are specifically requested (shipments may be from multiple manufacturers). Partial shipments may result in multiple shipments and multiple invoices with payment terms starting at time of invoice.

**Returns:** Special order item sales are final. Returns need to be completed within 90 days of invoice. All returns are subject to a 50% restocking fee or a replacement order of 1.5 times the original order amount. Items need to be unopened and in original packaging. Please contact your inside sales rep for RA information.

**Warranty:** Please contact your inside sale rep for details.

**Payment Methods:** KELTEK accepts cash, check, Visa or Mastercard. There is a 2.31% processing fee for use of a credit card. Prepayment required if new account or no terms.

Subtotal:	1,925.46
Sales Tax:	0.00
Grand Total:	1,925.46



☐ Internal Approval  
☐ Customer Approval Date \_\_\_\_\_

## CONFIRMATION

Main Phone: 641-227-2222  
 Email: sales@keltekinc.com  
 Address: PO Box 14 Baxter, IA 50028

Quote Number: 22745A  
 Quote Date: 10/1/2018

**Quote Total: \$28,720.00**

### Quoted To:

Scott Co Sheriff  
 400 West 4th Street

Davenport  
 IA 52801

Ph: 563-3268628

### Deliver To:

Scott County Sheriff  
 400 West 4th Street

Davenport  
 IA 52801

### Quote Notes:

Account	Customer Contact	Order Ref		Terr	Rep	Quote Valid for:
100680	Judy	CF-54, MG90 INST		3	KM	30 Days
Item Code	Item Description	Quantity	List	Disc %	Unit Price	Line Total
LABOR CONTRACT	Iowa DAS KELTEK Labor Master Agreement 0055090-15 <i>On-Site Installation Services</i> <i>(42) Vehicles</i> <i>Remove existing oMG2000 Mobile Router</i> <i>Install new MG90 Mobile Router</i> <i>Install new Antenna Solutions</i> <i>Remove existing CF-53 Dock</i> <i>Install new Tilt Swivel</i> <i>Install new Dock</i> <i>(5) Vehicles</i> <i>Install new Pole Mount Solution</i> <i>Install new Dock</i> <i>Install Power Management</i>	1.00	\$0.00	0.00	\$0.00	\$0.00
RETRO-PWRMGMT	Materials for installing wire harness and power management-partial build	5.00	\$199.00	0.00	\$199.00	\$995.00
PROJECT FEE	Includes all project expense (travel time, overnight fees, mileage, installation & supp)	1.00	\$27725.00	0.00	\$27725.00	\$27725.00

**Complete Shipments vs Partial** -KELTEK only ships complete orders unless partials are specifically requested (shipments may be from multiple manufacturers). Partial shipments may result in multiple shipments and multiple invoices with payment terms starting at time of invoice.

**Returns:** Special order item sales are final. Returns need to be completed within 90 days of invoice. All returns are subject to a 50% restocking fee or a replacement order of 1.5 times the original order amount. Items need to be unopened and in original packaging. Please contact your inside sales rep for RA information.

**Warranty:** Please contact your inside sale rep for details.

**Payment Methods:** KELTEK accepts cash, check, Visa or Mastercard. There is a 2.31% processing fee for use of a credit card. Prepayment required if new account or no terms.

Subtotal:	28,720.00
Sales Tax:	0.00
Grand Total:	28,720.00



THE COUNTY AUDITOR'S SIGNATURE CERTIFIES  
THAT THIS RESOLUTION HAS BEEN FORMALLY  
APPROVED BY THE BOARD OF SUPERVISORS ON

\_\_\_\_\_  
DATE

\_\_\_\_\_  
SCOTT COUNTY AUDITOR

## R E S O L U T I O N

### SCOTT COUNTY BOARD OF SUPERVISORS

October 18, 2018

#### APPROVING MOBILE DATA COMPUTER PROJECT

BE IT RESOLVED BY the Scott County Board of Supervisors as follows:

Section 1. The replacement of Mobile Data Computers in Sheriff's Office and Conservation Department's public safety vehicles with a total project cost of \$304,244.80 is hereby approved. The quotes from Keltek for 55 Toughbook CF54 MDC's, 47 docking stations, and 23 port replicators, in the amount of \$163,441; 42 Sierra Wireless in-vehicle communication gateways, antennas, and installation services in the amount of \$110,158.34; and console and MDC installation in 47 vehicles in the amount of \$30,645.46 are hereby approved.

Section 2. This resolution shall take effect immediately.