

OFFICE OF THE SCOTT COUNTY FLEET MANAGER

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January 22, 2019

TO: Mahesh Sharma, County Administrator
FROM: Barbara Pardie, Fleet Manager
SUBJ: Approval of Purchase of One Used Car for the Sheriff's Office

For FY19 vehicle buy plan, it was identified that three vehicles for the Sheriff's Office would be used vehicles. In previous attempts to solicit bids for used cars, no bids were submitted on Public Purchasing website. In searching for candidates, Fleet Services used the criteria of less than three years old, still some manufacturer warranty left, mileage of less than 25,000 and no accident damage.

After a few months of searching the local Quad City used car inventory, prices started to drop at the first of the year. Fleet Services was able to find 3 strong candidates. A Scott County Purchase Card was used to put and \$500 down payment to hold the vehicles pending approval of purchases. Two of the vehicles were below the threshold of the \$15,000.00 Board of Supervisor's approval requirement. All candidates were given approval from the Sheriff's Office as an acceptable replacement.

Replacement eligibility was analyzed using the American Public Work Association (APWA) Fleet Replacement Guideline. The point's ranges are:

Under 18 points	Condition I	Excellent
18 to 22 points	Condition II	Good
23 to 27 points	Condition III	Qualifies for replacement
28 points and above	Condition IV	Needs immediate consideration

These purchases are replacing:

Asset	Mileage	Replacement Score	Replacement Condition
1243: 2008 FORD EXPLORER	119,335	29.9	Needs Immediate Consideration
773: 1998 FORD VAN	103,044	34.25	Needs Immediate Consideration
1514: 2012 FORD EXPLORER	118,268	29.228.8	Needs Immediate Consideration

The purchase agreements received were:

ITEM	Vendor	Down Payment	Balance Remaining	Total Purchase Price
2015 Buick Encore	McLaughlin Motors, Moline, IL	\$500.00	\$15,389.81	\$15,889.81 **
2016 Jeep Patriot	McLaughlin Motors, Moline, IL	\$500.00	\$14,290.81	\$14,790.81
2018 Hyundai Elantra	Green Family Hyundai	\$500.00	\$14,499.00	\$14,999.00

Fleet Services is recommending to approve the purchase agreement for the 2015 Buick Encore from McLaughlin Motors, Moline, IL for the purchase price of \$15,889.81.

I will be in attendance at the next Committee of the Whole meeting to discuss this purchase and to answer any questions you or the Board may have.

CC: Sheriff Tim Lane
David Farmer
Jon Burgstrum

2015 Buick Encore



Exterior Color: **White Pearl Tricoat**

Mileage: **17,261**

Stock #: P10404
VIN: KL4CJESB9FB270924

Engine: **4 Cylinder Engine**

Transmission: **6-Speed A/T**

Drive Train: **All Wheel Drive**

Equipment:

- All Wheel Drive
- iPod/MP3 Input
- Aluminum Wheels
- Keyless Entry
- Steering Wheel Controls
- Bucket Seats
- Tire Pressure Monitoring System
- 6-Speed A/T
- Back-Up Camera
- CD Player
- WiFi Hotspot
- Privacy Glass
- Heated Mirrors
- 4-Wheel ABS
- Vehicle Anti-Theft System
- A/C
- Satellite Radio
- Onboard Communications System
- MP3 Player
- Child Safety Locks
- Electronic Stability Control
- 4-Wheel Disc Brakes
- Rear Body Air Bag
- Passenger Air Bag

Vehicle History Highlights: **CARFAX**

- CARFAX 1-Owner
- CARFAX No Frame Damage Reported
- CARFAX Buy Back Guarantee
- CARFAX No Airbag Deployment Reported
- CARFAX No Total Loss Reported
- CARFAX No Odometer Rollback Reported

Ad Preview:

Excellent Condition, CARFAX 1-Owner, ONLY 17,261 Miles! FUEL EFFICIENT 30 MPG Hwy/23 MPG City!, \$600 below Kelley Blue Book! Back-Up Camera, All Wheel Drive, WiFi Hotspot, Onboard Communications System, Aluminum Wheels **CLICK ME!=====KEY FEATURES INCLUDE: ...**

Discount Price \$16,201

360° Pricing Analysis

(AS OF 1/3/2019)

YOUR PRICE IS:



Typical Listing Price

\$16,802

\$601

Below Typical Listing Price

Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings
2015 Buick Encore	Brown	24,645	✓	\$18,595	You save \$2,394
Buick Certified Pre-owned, Clean CARFAX, One Owner. Prior to putting this vehicle on our lot for sale, we performed a safety inspection, oil change, a					
2015 Buick Encore	Red	15,959		\$17,995	You save \$1,794
No ad preview found.					
2015 Buick Encore	Black	25,920	✓	\$17,990	You save \$1,789
BUICK CERTIFIED 2015 ENCORE! ONLY 25,920 MILES! EQUIPPED WITH BACK-UP CAMERA, WIFI HOTSPOT, STEERING WHEEL CONTROLS, ALLOY WHEELS AND MORE. CALL ALEX					
2015 Buick Encore	Silver	17,693		\$17,917	You save \$1,716
Remaining Bumper to Bumper Warranty until 7-28-19 or up to 50,000 Miles- Power Train Warranty until 7-28-21 or up to 70,000 Miles- 1.4L Turbo 4 Cyl- 6					
2015 Buick Encore	Gray	18,505		\$17,793	You save \$1,592

No ad preview found.

2015 Buick Encore	Silver	15,162	✓	\$17,600	You save \$1,399
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Optional equipment includes: Backup Camera... Standard features include: Backup Camera, Bluetooth, Remote power door locks, Power windows with 4 one-t

2015 Buick Encore	Red	24,502	✓	\$17,495	You save \$1,294
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ONE OWNER, ** LOW MILES**, **GM CERTIFIED**, **FULLY SERVICED AND READY TO GO**, **ACCIDENT FREE**, ECOTEC 1.4L I4 SMPI DOHC Turbocharged VVT, AWD

2015 Buick Encore	Silver	13,985		\$17,165	You save \$964
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This reliable 2015 Buick Encore Base comes with a variety of features, including backup camera, traction control, OnStar Communication System, anti-lo

2015 Buick Encore	Brown	39,552		\$17,000	You save \$799
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Used One-Owner 2015 Buick Encore AWD Deep Espresso Brown Metallic Near Crystal Lake IL at Mazda of Crystal Lake - Call us now at 888-311-0167 for mor

2015 Buick Encore	Blue	14,805		\$16,998	You save \$797
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No ad preview found.

JDPower.com Power Circle Ratings

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

Expert Reviews

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

NADA Used Car Guide - Retail Value

Actual valuations for 2015 Buick Encore with 17,261 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - IL, for and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

Typical Listing Price

Actual valuations for 2015 Buick Encore with 17,261 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, zipcode - 61266, and the Kelley Blue Book Edition, IL. 12/28/2018 - 01/03/2019 Edition. Kelley Blue Book vehicle valuations may vary from vehicle to vehicle. While the Kelley Blue Book does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Typical Listing Price.

Edmunds True Market Value (TMV)

Actual valuations for 2015 Buick Encore with 17,261 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2015 Buick Encore with 17,261 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 61266. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

Average Market Price

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 61266. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2015 Buick Encore with 17,261 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2015 Buick Encore and 250 miles radius from dealership, based on your dealer's zipcode (61266), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

Comparison Cars in Market

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 250 miles radius from dealership, based on your dealer's zipcode (61266), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.








CONSUMER IS RESPONSIBLE FOR VERIFYING ALL EQUIPMENT.

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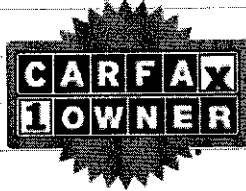
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CARFAX **CARFAX® Vehicle History Report™** US \$39.99
 An independent company established in 1986

Vehicle Information: 2015 BUICK ENCORE VIN: KL4CJESB9FB270924 4 DOOR WAGON/SPORT UTILITY 1.4L I4 F DOHC 16V GASOLINE ALL WHEEL DRIVE <u>Standard Equipment Safety Options</u>	 No accidents reported to CARFAX  No damage reported to CARFAX  CARFAX 1-Owner vehicle  1 Service history record  Personal lease vehicle  17,574 Last reported odometer reading	
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This CARFAX Vehicle History Report is based only on information supplied to CARFAX and available as of 1/4/19 at 12:33:56 PM (CST). Other information about this vehicle, including problems, may not have been reported to CARFAX. Use this report as one important tool, along with a vehicle inspection and test drive, to make a better decision about your next used car.

CARFAX Ownership History		Owner 1
The number of owners is estimated		
Year purchased		2015
Type of owner		Personal lease
Estimated length of ownership		2 yrs. 11 mo.
Owned in the following states/provinces		Illinois
Estimated miles driven per year		5,806/yr
Last reported odometer reading		17,574

CARFAX Title History		Owner 1
CARFAX guarantees the information in this section		
Salvage Junk Rebuilt Fire Flood Hail Lemon		Guaranteed No Problem
Not Actual Mileage Exceeds Mechanical Limits		Guaranteed No Problem
 GUARANTEED - None of these major title problems were reported by a state Department of Motor Vehicles (DMV). If you find that any of these title problems were reported by a DMV and not included in this report, CARFAX will buy this vehicle back. View Certificate		


CARFAX Additional History		Owner 1
Not all accidents / issues are reported to CARFAX		

Total Loss No total loss reported to CARFAX.	<input checked="" type="checkbox"/> No Issues Reported
Structural Damage No structural damage reported to CARFAX.	<input checked="" type="checkbox"/> No Issues Reported
Airbag Deployment No airbag deployment reported to CARFAX.	<input checked="" type="checkbox"/> No Issues Reported
Odometer Check No indication of an odometer rollback.	<input checked="" type="checkbox"/> No Issues Indicated
Accident / Damage No accidents or damage reported to CARFAX.	<input checked="" type="checkbox"/> No Issues Reported
Manufacturer Recall No open recalls reported to CARFAX. Check for open recalls on GM vehicles at recalls.gm.com .	<input checked="" type="checkbox"/> No Recalls Reported
Basic Warranty Original warranty estimated to have 11 months or 32,426 miles remaining.	<input checked="" type="checkbox"/> Warranty Active



Detailed History

Glossary

Owner 1	Date:	Mileage:	Source:	Comments:
Purchased: 2015 Type: Personal lease Where: Illinois Est. miles/year: 5,806/yr Est. length owned: 11/25/15 - 11/14/18 (2 yrs. 11 mo.)			OnStar	Vehicle equipped with OnStar
Low mileage! This owner drove less than the industry average of 15,000 miles per year. 	Original Equipment			Get 3 free months of premium OnStar with Automatic Crash Response, Roadside Assistance and Remote Door Unlock by pressing the blue OnStar button Learn more
	11/25/2015		Illinois Motor Vehicle Dept.	Vehicle purchase reported Titled or registered as personal lease vehicle
	12/09/2015	88	Illinois Motor Vehicle Dept. Maryville, IL Title #153436970920	Title issued or updated Registration issued or renewed First owner reported Titled or registered as personal lease vehicle Loan or lien reported Vehicle color noted as White
	11/30/2016		Illinois Motor Vehicle Dept. Maryville, IL	Registration issued or renewed Titled or registered as personal lease vehicle
	12/01/2017		Illinois Motor Vehicle Dept. Maryville, IL	Registration issued or renewed Titled or registered as personal lease vehicle
	11/14/2018	17,261	McLaughlin Motors Moline, IL 309-797-5654 mcmotors.com/	Vehicle offered for sale
	12/05/2018		McLaughlin Motors Moline, IL 309-797-5654 mcmotors.com	Vehicle offered for sale
	12/10/2018	17,574	McLaughlin Motors Moline, IL 309-797-5654 mcmotors.com	Pre-delivery inspection completed
	01/04/2019		myCARFAX	Manufacturer Recommended Maintenance Schedules



Get this vehicle's maintenance schedule, service history and recall alerts at myCARFAX.com.

Have Questions? Please visit our Help Center at www.carfax.com.



Glossary

[View Full Glossary](#)

First Owner

When the first owner(s) obtains a title from a Department of Motor Vehicles as proof of ownership.

Ownership History

CARFAX defines an owner as an individual or business that possesses and uses a vehicle. Not all title transactions represent changes in ownership. To provide estimated number of owners, CARFAX proprietary technology analyzes all the events in a vehicle history. Estimated ownership is available for vehicles manufactured after 1991 and titled solely in the US including Puerto Rico. Dealers sometimes opt to take ownership of a vehicle and are required to in the following states: Maine, Massachusetts, New Jersey, Ohio, Oklahoma, Pennsylvania and South Dakota. Please consider this as you review a vehicle's estimated ownership history.

Title Issued

A state issues a title to provide a vehicle owner with proof of ownership. Each title has a unique number. Each title or registration record on a CARFAX report does not necessarily indicate a change in ownership. In Canada, a registration and bill of sale are used as proof of ownership.

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Covered by United States Patent Nos. 7,113,853; 7,778,841; 7,596,512, 8,600,823; 8,595,079; 8,606,648; 7,505,838.

1/4/19 12:33:56 PM (CST)

CARFAX CARFAX® Warranty Check™

CARFAX has estimated the remaining original manufacturer warranty coverage based on information reported to us on this 2015 BUICK ENCORE (KL4CJESB9FB270924). Please confirm remaining factory warranty and extended warranty options with your dealer.

VIN: KL4CJESB9FB270924
Estimated start date of warranty: 11/25/2015
Last CARFAX reading reported on 12/10/2018: 17,574 miles
Today's Date: January 4, 2019

Enter the current mileage and click 'Recalculate Warranty' to update the remaining warranty coverage.

Enter current mileage: **Recalculate Warranty**

Type of Coverage:	Original Warranty:	Estimated Remaining Coverage:
Basic	48 months or 50,000 miles	11 months or 32,426 miles
Drivetrain	72 months or 70,000 miles	35 months or 52,426 miles
Emissions	96 months or 80,000 miles	59 months or 62,426 miles
Corrosion	72 months or unlimited mileage	35 months or unlimited mileage
Transferable	No cost, unlimited owners covered	Same
Roadside Assistance	No data reported to CARFAX	
Safety belt & inflatable restraint	No data reported to CARFAX	
Specific Components	No data reported to CARFAX	

Notes: Emissions: Manufacturer covers emissions components under basic warranty. Emissions coverage may vary by state. Refer to owners manual for specific details. Transferable: No cost, unlimited owners covered. Roadside Assistance: See notes below. Specific Components: See notes below. Maintenance: Alignment and wheel balancing are considered maintenance after 7,500 miles. Experience Buick 2/24,000 scheduled maintenance (2016 and newer models receive two service visits). Notes: Includes surface corrosion, batteries, adjustments, alternate transportation, roadside assistance, tires prorated. Includes courtesy transportation, roadside assistance, transferable, no deductible.

► CARFAX Warranty Check provides an **estimate** of this vehicle's remaining warranty coverage. It does not take into account some vehicle history events such as some title brands that may void the original manufacturer warranty or ownership transfers that may decrease warranty coverage. This warranty information is only valid for vehicles manufactured for the United States. Complete warranty coverage information is available for this vehicle at the BUICK web site.



CARFAX BUYBACK GUARANTEE

CARFAX Buyback Coverage

Visit <https://www.mycarfax.com/bbg> to register your CARFAX Buyback Guarantee and sign up for myCARFAX

Guarantee Coverage: 01/04/2019 - 01/04/2020

CARFAX Vehicle Description: 2015 BUICK ENCORE

VIN: KL4CJESB9FB270924

Body Style: 4 DOOR WAGON/SPORT UTILITY

Driveline: ALL WHEEL DRIVE

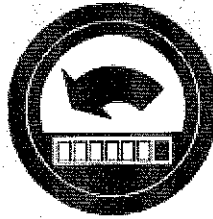
Engine: 1.4L I4 F DOHC 16V

CARFAX will buy this vehicle back if

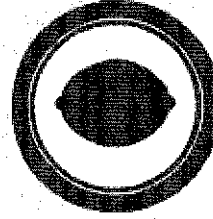
you find that any of these severe problems were reported by a Department of Motor Vehicles and were not included in this report.



SEVERE DAMAGE
Salvage/Junk
Rebuilt/Reconstructed
Dismantled
Fire/Flood/Hail



ODOMETER PROBLEMS
Exceeds Mechanical Limits
Not Actual Mileage



LEMON HISTORY
Manufacturer Buyback

Visit the [Buyback Guarantee registration page](#) to register the CARFAX Buyback Guarantee and sign up for myCARFAX.

Terms and Conditions Apply

View Terms and Conditions for CARFAX Buyback Guarantee coverage

THE COUNTY AUDITOR'S SIGNATURE CERTIFIES
THAT THIS RESOLUTION HAS BEEN FORMALLY
APPROVED BY THE BOARD OF SUPERVISORS ON

DATE

SCOTT COUNTY AUDITOR

R E S O L U T I O N

SCOTT COUNTY BOARD OF SUPERVISORS

January 24, 2019

A RESOLUTION APPROVING THE AWARD OF BID FOR THE
PURCHASE OF A SUV FOR THE SHERIFF'S OFFICE

BE IT RESOLVED BY the Scott County Board of Supervisors as follows:

- Section 1. That the bid of one 2015 Buick Encore for the Sheriff's Office is approved and hereby awarded to McLaughlin Motors, Moline, IL in the amount of \$ 15,889.81.

- Section 2. This resolution shall take effect immediately.