



INFORMATION TECHNOLOGY

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June 20, 2016

To: Mahesh Sharma, County Administrator
From: Matt Hirst, Information Technology Director
Subject: Microsoft Software License Maintenance and Support

A quote for Microsoft software license maintenance from Insight has been received. Microsoft software including Windows, Exchange, Office, Windows Server, SQL, and Terminal Services are the components upon which the technology environment at Scott County, SECC and Waste Commission is built.

Microsoft license maintenance detailed below is sole sourced through a State of Iowa contract with Insight. This contract provides to the County Microsoft "Level D" pricing typically only provided to organizations with 15,000 plus licensed desktops which is the least costly Microsoft licensing option available.

The quote summary from Insight for this software license maintenance is as follows:

Organization: Scott County, Iowa
Date: 6/20/2016

Scott County - Microsoft Software Maintenance Renewal					
Part Number	Product Description	Unit Price	Qty	Extension	
	Enterprise Agreement				
KV3-00368	WINENTperDVC ALNG SA MVL	\$ 44.24	500		22,120.00
H30-00238	PrjctPro ALNG SA MVL w1PrjctSvrCAL	\$ 192.22	14		2,691.08
7NQ-00292	SQLSvrStdCore ALNG SA MVL 2Lic CoreLic	\$ 584.79	20		11,695.80
D87-01159	VisioPro ALNG SA MVL	\$ 99.87	24		2,396.88
77D-00111	VSPProSubMSDN ALNG SA MVL	\$ 306.27	3		918.81
6VC-01253	WinRmtDsktpSrvcsCAL ALNG SA MVL DvcCAL	\$ 17.94	150		2,691.00
9EA-00278	WinSvrDCCore ALNG SA MVL 2Lic CoreLic	\$ 125.56	64		8,035.84
9EM-00270	WinSvrSTDCore ALNG SA MVL 2Lic CoreLic	\$ 17.70	16		283.20
	Select Plus Agreement				
269-05708	OfficeProPlus SNGL SA MVL	317.42	0		-
021-05471	OfficeStd SNGL SA MVL	232.70	0		-
R18-00086-SLP	WinSvrCAL SNGL SA MVL UsrCAL	6.78	736		4,990.08
				Annual	\$ 55,822.69

Part Number	Product Description	Nbr Months	Months Remaining	Price	Qty	Extension
	Software as a Service (SaaS)					
AAA-10842	O365E3 ShrdSvr ALNG SubsVL MVL PerUsr	12		\$ 213.31	305	65,059.55
TQA-00001	ExchgOnlnPlan2 ShrdSvr ALNG SubsVL MVL PerUsr	12		\$ 72.48	420	30,441.60
KF5-00002	O365AdvThrtPrctnPln1 ShrdSvr ALNG SubsVL MVL PerUsr	12		\$ 18.18	725	13,180.50
				Annual	\$ 108,681.65	
				1 Yr Total	\$ 164,504.34	
				3 Yr Total	\$ 493,513.02	

It is recommended that the Board approve the bid from Insight in the amount of \$493,513.02 to be paid in equal installments of \$164,504.34 over the course of the next three years.

Microsoft License Maintenance provides Information Technology and Scott County with the following abilities:

- Upgrade 305 PC's to Office 365 suite
- Upgrade 200+ Servers to the latest operating system.
- Provide 725 Exchange Clients Microsoft cloud hosted e-mail.
- Provide 500 PC's the latest Windows operating system.
- Provide software developers latest tools.
- Spread licensing costs over the term of a three year contract
- Provide home use rights to the Office Suite for licensed employees
- Provide access to Microsoft problem resolution support at no charge
- Provide technical training benefits to staff

Note: Pricing was obtained from Insight through the State of Iowa contract with Microsoft. The pricing through this agreement was competitively sourced and is available for use by all State of Iowa Agencies and Political Sub-Divisions within the State of Iowa including Scott County.

Budget dollars are available in the IT, SECC, and Waste Commission operational budgets to fund the cost of this contract.

Three years ago the Microsoft agreement cost \$132,413.18 per year. Cost detail by organization is attached.

Cc: Dave Donovan, SECC Director
Kathy Morris, Waste Commission, Director

Encl: (3)