

HUMAN RESOURCES DEPARTMENT  
600 W. 4<sup>TH</sup> Street  
Davenport, IA 52801

Office: (563) 326-8767  
Fax: (563) 328-3285  
www.scottcountyiowa.com



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**Date:** July 16, 2019

**To:** Mahesh Sharma, County Administrator

**From:** Mary J. Thee, Human Resources Director/Asst. County Administrator

**Subject:** LTD Insurance Recommendation

In 2009 the County joined a consortium for bidding our life and long term disability (LTD) coverage. The consortium has allowed us to receive deeper discounts on our coverages. Our LTD coverage expires September 1, 2019. Our broker, National Insurance Services has again bid our LTD coverage. They are recommending a three year agreement with Madison National Life at a minor rate decrease of .001%, but locking the rate in for three years.

**Cc:** David Farmer, Budget & Administrative Services Director  
Andrea Ahmann, Benefits Specialist

July 9, 2019

Mary Thee  
 Human Resources Director  
 Scott County Iowa  
 600 W 4th Street  
 Davenport, IA 52801

RE: Long-Term Disability Insurance Renewal

Dear Mary:

Scott County's Long-Term Disability Insurance policy renews on September 1, 2019. I am pleased to inform you that Madison National Life Insurance Company, Inc. has offered a rate decrease. Your current and renewal rates are below:

Current Rate	Renewal Rate as of September 1, 2019
.233% (.00233) of covered payroll	.222% (.00222) of covered payroll

The renewal rate is guaranteed for 3 years until September 1, 2022.

We believe our level of commitment to you is most evident in our ongoing efforts to secure both competitive pricing and extended rate guarantees. We truly appreciate your business and the opportunity to continue negotiating on your behalf. Please sign below as your acceptance of this renewal.

Sincerely,



Megan McKown  
 Account Representative

cc: Tim Kearns

The September 1, 2019 renewal of Group Long-Term Disability Insurance as outlined above is accepted.

\_\_\_\_\_  
 Signature & Title

\_\_\_\_\_  
 Date

**Corporate Headquarters**  
 250 South Executive Drive  
 Suite 300  
 Brookfield, WI 53005

**Indiana Office**  
 9100 Meridian Square  
 50 East 91st Street  
 Suite 315  
 Indianapolis, IN 46240

**Michigan Offices**  
 310 East Michigan Avenue  
 Suite 503  
 Kalamazoo, MI 49007

43120 Utica Road  
 Suite 400  
 Sterling Heights, MI 48314

120 East Liberty  
 Suite 220  
 Ann Arbor, MI 48104

**Minnesota Office**  
 14852 Scenic Heights Road  
 Suite 210  
 Eden Prairie, MN 55344

**Nebraska Office**  
 9202 West Dodge Road  
 Suite 302  
 Omaha, NE 68114

**Pennsylvania Office**  
 375 Southpointe Blvd  
 Suite 220  
 Canonsburg, PA 15317

THE COUNTY AUDITOR'S SIGNATURE CERTIFIES  
THAT THIS RESOLUTION HAS BEEN FORMALLY  
APPROVED BY THE BOARD OF SUPERVISORS ON

\_\_\_\_\_  
DATE

\_\_\_\_\_  
SCOTT COUNTY AUDITOR

## R E S O L U T I O N

### SCOTT COUNTY BOARD OF SUPERVISORS

July 25, 2019

#### APPROVAL OF THREE YEAR AGREEMENT WITH MADISON NATIONAL LIFE FOR LONG TERM DISABILITY INSURANCE COVERAGE

BE IT RESOLVED BY the Scott County Board of Supervisors as follows:

Section 1. That the proposal from Madison National Life for three year long term disability insurance coverage for staff is hereby accepted and approved.

Section 2. That the Human Resources Director is hereby authorized to sign the life insurance contracts for services on behalf of the Board.

Section 3. This resolution shall take effect immediately.