

INFORMATION TECHNOLOGY

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January 14, 2020

To: Mahesh Sharma, County Administrator
From: Matt Hirst, Information Technology Director
Subject: Laptop Computer Replacement Project

Information Technology currently supports approximately six hundred and fifty (650) network computing nodes comprised of four hundred and fifty (450) PC's and two hundred (200) laptops. This project will upgrade a portion of the laptop fleet with current convertible laptop hardware capable of performing in today's computing environment and running current operating systems.

Scott County Information Technology has received a quote for Hewlett-Packard convertible laptops for a County laptop/tablet replacement project to replace one hundred and fifty (150) devices. The cost for these computers from HP is \$1,295.75 each for a total of \$194,362.50.

The advantage of replacing these computers with a single acquisition is that such a process allows I.T. to standardize the County computing platform on a single model. Standardization facilitates rapid deployment and ease of future support by allowing I.T. to establish a standard "image" which can be copied to a device in a matter of minutes.

Notes:

- Pricing for these PC's was obtained directly through HP and quoted as an HP Big Deal, HP's most competitive sourcing framework.
- Pricing was compared to and beats the State of Iowa NASPO (National Association of State Procurement Officials) contract with HP by \$1,655 per device. (Pricing through NASPO is competitively sourced and is available for use by all State of Iowa Agencies and Political Sub-Divisions within the State of Iowa including Scott County.)

As part of I.T.'s due diligence in investigating this purchase, it was determined HP Big Deal pricing provides approximately \$248,000 savings to Scott County over commonly available purchasing alternatives.

It is recommended that the Board approve the quote from Hewlett-Packard for \$1,295.75 per laptop for a total of \$194,362.50. Budget dollars are available in the Capital Improvement Program budget to fund the cost of this project.

THE COUNTY AUDITOR'S SIGNATURE CERTIFIES
THAT THIS RESOLUTION HAS BEEN FORMALLY
APPROVED BY THE BOARD OF SUPERVISORS ON

DATE

SCOTT COUNTY AUDITOR

R E S O L U T I O N

SCOTT COUNTY BOARD OF SUPERVISORS

January 23, 2020

APPROVING LAPTOP COMPUTER REPLACEMENT PROJECT

BE IT RESOLVED BY the Scott County Board of Supervisors as follows:

Section 1. The purchase of one hundred and fifty (150) laptops from Hewlett-Packard in the amount of \$194,362.50 is hereby approved.

Section 2. This resolution shall take effect immediately.