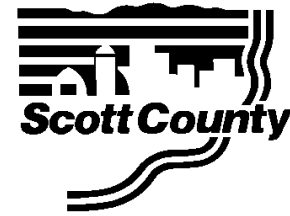


INFORMATION TECHNOLOGY

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July 13, 2021

To: Mahesh Sharma, County Administrator
From: Matt Hirst, Information Technology Director
Subject: Purchase of Network Equipment

Quotes have been received for the purchase of Cisco network equipment. The equipment being replaced was acquired at the startup of the Scott Emergency Communications Center (SECC) in 2010 for both SECC and the County.

This network equipment will replace core, edge, firewall, and wireless networking at SECC, Scott County, Library, Waste Commission, and Medic. The equipment will facilitate current technology including Voice over Internet Protocol (VoIP), Power over Ethernet (PoE), enhanced cyber security capabilities as well as provide better throughput and wireless capabilities for the next decade or longer. Fourteen companies responded.

The quote summary of qualified responses is as follows:

Company	Network Equipment	Professional Services	Total
ConvergeOne	\$ 1,309,844.05	\$ 81,126.00	\$ 1,390,970.05
Total Communications	\$ 1,328,337.22	\$ 100,505.00	\$ 1,428,842.22
Heartland Business	\$ 1,358,076.39	\$ 89,260.00	\$ 1,447,336.39
CDW-G	\$ 1,293,288.84	\$ 224,358.00	\$ 1,517,646.84
Technology Solutions	\$ 1,391,078.80	\$ 295,000.00	\$ 1,686,078.80

Cost detail per organization is as follows:

- SC Library \$10,069.48
- SC Waste Commission \$41,778.47
- Medic \$157,010.73
- SECC \$394,037.13
- Scott County \$788,074.25

It is recommended that the Board approve the low quote from ConvergeOne in the amount of \$1,390,970.05. Budget dollars are available in all participating organization's Capital Improvement Program budgets to fund respective costs of this project.

CC: Trisha Kane, Kathy Morris, Linda Fredrickson, Dave Donovan

THE COUNTY AUDITOR'S SIGNATURE CERTIFIES
THAT THIS RESOLUTION HAS BEEN FORMALLY
APPROVED BY THE BOARD OF SUPERVISORS ON

DATE

SCOTT COUNTY AUDITOR

R E S O L U T I O N

SCOTT COUNTY BOARD OF SUPERVISORS

July 22, 2021

APPROVING PURCHASE OF NETWORK EQUIPMENT

BE IT RESOLVED BY the Scott County Board of Supervisors as follows:

Section 1. The purchase of Cisco network equipment and professional installation services from ConvergeOne in the amount of \$1,390,970.05 is hereby approved.

Section 2. This resolution shall take effect immediately.