

INFORMATION TECHNOLOGY
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August 9, 2022

To: Mahesh Sharma, County Administrator
From: Matt Hirst, Information Technology Director
Subject: Cisco Voice Licensing and Support Renewal

A quote for Cisco voice licensing and support renewal from ConvergeOne has been received. Cisco voice licensing is necessary to maintain access to phone, voice mail, presence, and unified communication capabilities upon which the telecommunications environment at Scott County, SECC, Waste Commission, Scott County Library, and Bi-State Regional Commission are built.

The Cisco voice licensing and support renewal detailed below is sole sourced through a State of Iowa - National Association of State Procurement Officials (NASPO) ValuePoint contract with Cisco Systems and provided by ConvergeOne. This renewal contract will provide license and support access for a period of five years.

The quote summary from ConvergeOne for this voice licensing renewal is as follows:

Solution Summary	Current Due	Next Invoice	Due	Remaining	Total Project
Software	\$55,680.00	\$55,680.00	Annual	\$167,040.00	\$278,400.00
Maintenance					
CISCO Maintenance	\$0.00		Annual		\$0.00
Project Subtotal	\$55,680.00			\$167,040.00	\$278,400.00
Estimated Tax	NOT INCLUDED				
Estimated Freight	NOT INCLUDED				
Project Total	\$55,680.00				\$278,400.00

It is recommended that the Board approve the bid from ConvergeOne in the amount of \$278,400.00 to be paid in equal installments of \$55,680.00 over the course of the next five years.

Cisco voice licensing and support provides Scott County and our supported organizations with the following capabilities:

- 1100 licensed telephone station users.
- Voicemail capabilities for all users.
- Presence capabilities for users of PC and mobile devices.
- Unified communication capabilities between the different telephony services.
- Integration with WebEx Telepresence systems.
- Emergency number response compliance.
- Remote phone disaster recovery capabilities.
- Registered access to Cisco.com for online tools and technical assistance.
- Provide access to Cisco problem resolution support at no charge.
- Spread licensing costs over the term of a five year contract.

Note: Pricing was obtained from ConvergeOne through the State of Iowa NASPO ValuePoint contract with Cisco. The pricing through this agreement was competitively sourced and is available for use by all State of Iowa Agencies and Political Sub-Divisions within the State of Iowa including Scott County.

Three years ago the Cisco voice licensing renewal cost \$51,074.96 per year.

Budget dollars are available in the Scott County operational budget to fund the cost of this contract. Partner organizations will be charged their share based upon number of phones used by that organization.

Cost detail by organization are as follows:

Organization	Registered phones	Cost share per year
Scott County	905	\$ 45,810
Scott Emergency Communications Center	105	\$ 5,315
Waste Commission of Scott County	41	\$ 2,075
Scott County Library	23	\$ 1,164
Bi-State Regional Commission	26	\$ 1,316

Cc: Dave Donovan, SECC Director
Kathy Morris, Waste Commission, Director
Trisha Kane, Scott County Library
Denise Bulat, Bi-State Regional Commission

THE COUNTY AUDITOR'S SIGNATURE CERTIFIES
THAT THIS RESOLUTION HAS BEEN FORMALLY
APPROVED BY THE BOARD OF SUPERVISORS ON

DATE

SCOTT COUNTY AUDITOR

R E S O L U T I O N

SCOTT COUNTY BOARD OF SUPERVISORS

August 18, 2022

APPROVING PURCHASE OF CISCO VOICE LICENSING AND SUPPORT RENEWAL

BE IT RESOLVED BY the Scott County Board of Supervisors as follows:

Section 1. The purchase of Cisco Voice Licensing and Support Renewal from ConvergeOne in the amount of \$278,400.00 to be paid in five yearly installments of \$55,680.00 is hereby approved.

Section 2. This resolution shall take effect immediately.