

INFORMATION TECHNOLOGY

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August 9, 2022

To: Mahesh Sharma, County Administrator
From: Matt Hirst, Information Technology Director
Subject: Cisco Hardware / Software Support Maintenance

A quote for Cisco hardware / software support maintenance from ConvergeOne has been received. Cisco hardware / software support maintenance is used to maintain existing call control servers, video conferencing equipment, voice gateways, routing, switching, firewall, security and management appliances upon which the technology environment at Scott County, SECC, Waste Commission, Scott County Library, and Bi-State Regional Commission are built.

The Cisco hardware / software support maintenance detailed below is sole sourced through a State of Iowa - National Association of State Procurement Officials (NASPO) contract with Cisco Systems and provided by ConvergeOne. This support maintenance contract will cover existing Cisco equipment for a period of five years, and will bring all newly purchased equipment up to the same termination date.

The quote summary from ConvergeOne for this hardware / software support maintenance is as follows:

Solution Summary	Current Due	Next Invoice	Due	Remaining	Total Project
Software	\$2,865.77		One-Time		\$2,865.77
Maintenance					
CISCO Maintenance	\$99,972.18		Prepaid		\$99,972.18
Project Subtotal	\$102,837.95				\$102,837.95
Estimated Tax	NOT INCLUDED				
Estimated Freight	NOT INCLUDED				
Project Total	\$102,837.95				\$102,837.95

It is recommended that the Board approve the bid from ConvergeOne in the amount of \$102,837.95 to be paid in one installment this year.

Cisco hardware / software support maintenance provides Scott County and our supported organizations with the ability to receive support on the following devices:

- 2 phone system physical servers
- 10 call control virtual servers
- 5 voice gateway devices
- 5 WebEx conferencing components
- 2 Data Center switches
- 2 Core switches
- 4 Workgroup switches
- 5 Edge switches
- 3 Special use switches

- 2 Firewalls
- 2 Identity servers
- 1 Security management server
- 1 Device management server

This hardware / software support provides:

- the latest software and security updates across all Cisco devices deployed in the organization.
- network administrators with the latest network management tools.
- access to Cisco problem resolution support at no charge.
- virtual private networking (VPN) access for critical system connections.
- updated security threat definitions for our dedicated security appliances.
- updated web filtering rules for our firewalls.

Note: Pricing was obtained from ConvergeOne through the State of Iowa NASPO ValuePoint contract with Cisco. The pricing through this agreement was competitively sourced and is available for use by all State of Iowa Agencies and Political Sub-Divisions within the State of Iowa including Scott County.

Budget dollars are available in the IT, SECC, Waste Commission, Scott County Library, and Bi-State Regional Commission operational budgets to fund the cost of this contract.

Much of the equipment on this contract is new, therefore a comparison to past cost is not available.

THE COUNTY AUDITOR'S SIGNATURE CERTIFIES
THAT THIS RESOLUTION HAS BEEN FORMALLY
APPROVED BY THE BOARD OF SUPERVISORS ON

DATE

SCOTT COUNTY AUDITOR

R E S O L U T I O N

SCOTT COUNTY BOARD OF SUPERVISORS

August 18, 2022

APPROVING PURCHASE OF CISCO HARDWARE SUPPORT MAINTENANCE

BE IT RESOLVED BY the Scott County Board of Supervisors as follows:

Section 1. The purchase of Cisco Hardware Support Maintenance from
ConvergeOne in the amount of \$102,837.95 to be paid in one
installment is hereby approved.

Section 2. This resolution shall take effect immediately.