



Facility and Support Services

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September 13, 2022

To: Mahesh Sharma
County Administrator

From: Tammy Speidel, FMP
Director, Facility and Support Services

Subj: TRANE Mechanical HVAC Equipment Contract, YJRC

Scott County received the quote for mechanical equipment related to the YJRC project on September 1, 2022.

As you will recall from past construction projects, Scott County has standardized on Trane equipment which allows us to leverage our investment in existing building automation software. This software allow us to troubleshoot and manage HVAC equipment. It can notify us of issues, help track equipment operation and allows us to manage equipment remotely, avoiding overtime in many instances.

Trane was also awarded a state contract as part of the OMNIA Cooperative Purchasing Organization (Cooperative Contract Number: Omnia 15-JLP-023), which allows us to take advantage of their pricing off this contract. Trane and Wold have worked closely on this project to develop the list of mechanical HVAC equipment for the YJRC project.

By ordering directly from Trane it will avoid general and subcontractor markups and more importantly, get our items in the manufacturing queue. As with many things that we are experiencing today, many components of this equipment have an extended delivery date and this will also help ensure that we have the needed items to keep construction moving.

Trane pricing is as follows:

BASE QUOTE	\$2,461,300.00
ALTERNATE #1 (2 ND FLOOR)	\$ 9,310.00
5 YEAR WARRANTY (PARTS & LABOR)	\$ 119,139.00
TOTAL	\$2,589,749.00

This project qualifies for the Trane Anticipated Discount Program, which provides a discount for prepayment. The discount on this project is Trane is approximately \$92,780.00. The actual amount of the discount may vary slightly as ship dates and order release dates are confirmed.

I recommend that the Board of Supervisors award the contract to Trane in the amount of \$2,589,749.00. I also recommend that we accept the prepayment option through the Trane Anticipated Discount Program and take advantage of the substantial cost savings that this program offers.

Additionally, outside of the Trane contract, we will carry a \$40,000.00 contingency for unanticipated costs.

Chris Still and I will be at the next Board of Supervisors Meeting to discuss any questions you or the Board may have.

Cc: Jeremy Kaiser, Youth Justice and Rehabilitation Center Director
David Farmer, Budget and Administration Services Director
FSS Management Team

THE COUNTY AUDITOR'S SIGNATURE CERTIFIES
THAT THIS RESOLUTION HAS BEEN FORMALLY
APPROVED BY THE BOARD OF SUPERVISORS ON

DATE

SCOTT COUNTY AUDITOR

R E S O L U T I O N

SCOTT COUNTY BOARD OF SUPERVISORS

September 29, 2022

A RESOLUTION APPROVING THE PROPOSAL AND AWARDING THE CONTRACT FOR THE YOUTH JUSTICE AND REHABILITATION CENTER (YJRC) MECHANICAL HVAC EQUIPMENT TO TRANE IN THE TOTAL AMOUNT OF \$2,589,749.00.

BE IT RESOLVED BY the Scott County Board of Supervisors as follows:

- Section 1. That the base proposal for the mechanical HVAC equipment for the YJRC construction project is accepted and the contract is awarded to Trane in the amount of \$2,461,300.00.
- Section 2. That bid alternate #1- Additional build out of second floor COOP/COG mechanical HVAC equipment is accepted and the contract is awarded to Trane in the amount of \$9,310.00.
- Section 3. That the five year warranty including parts and labor is accepted and awarded to Trane in the amount of \$119,139.00.
- Section 4. That the County take advantage of the Trane Anticipated Discount Program, which is an anticipated discount of approximately \$92,780.00.
- Section 5. That the Director of Facility & Support Services is hereby authorized to execute contract documents on behalf of the Scott County Board of Supervisors.
- Section 6. This resolution shall take effect immediately.