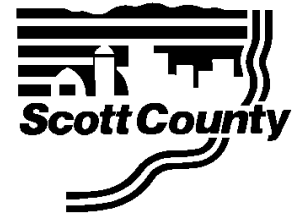


INFORMATION TECHNOLOGY

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October 18, 2022

To: Mahesh Sharma, County Administrator
From: Matt Hirst, Information Technology Director
Subject: Security Video Solution

The County’s current security video solution, Avigilon, is more than seven (7) years old and is comprised of approximately 280 thirty (30) day cameras and 250 sixty (60) day cameras. Cameras are aging and do not provide the resolution of current models. Moreover, on-premise video storage is near capacity and will need to be upgraded or replaced to support planned camera additions and upgraded video resolutions.

Today the security video market space includes both on-premise and cloud hosted Software as a Solution (SaaS) vendors.

To address current and future needs, Scott County Information Technology conducted in-depth evaluations of security video technology from on-premise video solution vendors including Milestone and Avigilon as well as SaaS providers Verkada and Rhombus. Criteria considered included features, pricing, maintenance, market presence, and company financials among others. We determined that SaaS technology provided the most economical and feature rich solutions based on County needs.

Scott County IT has been testing solutions from multiple vendors with input from the Sheriff’s Office, Facilities and Support Service and various other County Departments. The consensus was Verkada provides the most feature rich, competitively priced solution which meets or exceeds Scott County security video requirements.

As part of the evaluation, Scott County Information Technology requested and received quotes for SaaS security video solutions to replace our thirty (30) day non-detention cameras.

The quote summary from Heartland Business Systems is as follows:

<u>Vendor</u>	<u>Cameras Qty</u> <u>(280)</u>	<u>Cloud</u> <u>Storage</u>	<u>HW & SW</u> <u>Support</u>	<u>Estimated Freight</u>	<u>Total</u>
Verkada	4k	30 Days	10 Year	Free Shipping	\$592,625.80

It is recommended that the Board approve the quote from Heartland Business Systems in the amount of \$592,625.80. The cost for this Verkada security video solution includes cameras, thirty (30) days of cloud storage, and ten (10) years of operational maintenance and support.

- Note: The pricing for this video security solution was obtained through PEPPM cooperative purchasing contract. Pricing through PEPPM is competitively sourced, complies with the Uniform Grant Guidance and is available for use by all State of Iowa Agencies and Political Sub-Divisions within the State of Iowa including Scott County.

Budget dollars are available in the Scott County Capital Improvement Program for this project.

THE COUNTY AUDITOR'S SIGNATURE CERTIFIES
THAT THIS RESOLUTION HAS BEEN FORMALLY
APPROVED BY THE BOARD OF SUPERVISORS ON

DATE

SCOTT COUNTY AUDITOR

R E S O L U T I O N
SCOTT COUNTY BOARD OF SUPERVISORS

October 27, 2022

SECURITY VIDEO SOLUTION

BE IT RESOLVED BY the Scott County Board of Supervisors as follows:

Section 1. The purchase of Verkada security video solution from Heartland Business Systems and ten years of camera warranty, maintenance, and support in the amount of \$592,625.80 is hereby approved.

Section 2. This resolution shall take effect immediately.