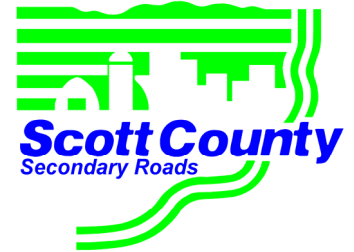


**SCOTT COUNTY ENGINEER'S OFFICE**

950 E. Blackhawk Trail  
Eldridge, Iowa 52748

(563) 326-8640  
FAX – (563) 328-4173  
E-MAIL - [engineer@scottcountyiowa.gov](mailto:engineer@scottcountyiowa.gov)  
WEB SITE - [www.scottcountyiowa.gov](http://www.scottcountyiowa.gov)



ANGELA K. KERSTEN, P.E.  
County Engineer

ELLIOTT R. PENNOCK, E.I.T.  
Assistant County Engineer

TARA YOUNGERS  
Senior Administrative Assistant

MEMO

TO: Mahesh Sharma  
County Administrator

FROM: Angie Kersten, P.E.  
County Engineer

SUBJ: Approval for Price Concession Increase for Three (3) Prisoner Transport Vans

DATE: December 27, 2022

On June 17, 2022, Fleet Services issued purchase orders to Courtesy Ford for three (3) 2023 Ford, Ten Passenger Prisoner Transport, Transit Vans for the Sheriff's Office for a total cost of \$194,105.25. Furnish and installation of the prisoner transport compartment in each van was included in the purchase order with Courtesy Ford.

Courtesy Ford notified our department this morning that Keltek Inc., the prisoner transport compartment installation company, issued a price concession of \$4,488.64 per vehicle on the three vans that our department ordered. Courtesy Ford requested that Scott County cover the increase in cost and stated that the price concession will increase on January 1, 2023. This is a 20% increase in cost for furnishing and installing the prisoner transport compartments in each van.

Based on the present state of vehicle manufacturing, I would not expect to obtain better pricing on these vehicles if we were to cancel these orders and re-solicit bids. We have been working for over a year to replace these vans. One of the vans that will be replaced suffered a major mechanical failure in April 2022 and was taken out-of-service. The other two vans presently have over 160,000 miles each.

Courtesy Ford additionally stated this morning, that the vans have been assigned vehicle identification numbers and estimate that the vans will be delivered to Keltek for upfitting in March 2023. Canceling these orders would further delay receiving these vital replacement vans.

Based on the need to replace these vans as soon as possible and the market indications that prices are only increasing, we agreed to pay the price concession of \$4,488.64 for each van for a total cost of \$13,465.92 to avoid incurring additional costs on January 1, 2023. There are sufficient funds in the vehicle replacement budget to pay for the additional cost.

THE COUNTY AUDITOR'S SIGNATURE CERTIFIES  
THAT THIS RESOLUTION HAS BEEN FORMALLY  
APPROVED BY THE BOARD OF SUPERVISORS ON  
\_\_\_\_\_  
DATE  
\_\_\_\_\_  
SCOTT COUNTY AUDITOR

R E S O L U T I O N  
SCOTT COUNTY BOARD OF SUPERVISORS  
JANUARY 5, 2023

A RESOLUTION APPROVING A PRICE CONCESSION AND INCREASE IN COST  
FOR THE PURCHASE OF THREE (3) FORD, TEN PASSENGER PRISONER  
TRANSPORT, TRANSIT VANS FOR THE SHERIFF'S OFFICE

**BE IT RESOLVED BY** the Scott County Board of Supervisors as follows:

- Section 1. That the order for three (3) Ford, Ten Passenger Prisoner Transport, Transit Vans for the Sheriff's Office was placed on June 17, 2022, with Courtesy Ford, Davenport, IA., in the amount of \$194,105.25.
- Section 2. That a price concession and increase in cost of \$4,488.64 per vehicle for a total cost of \$13,465.92 is hereby approved and awarded to Courtesy Ford, Davenport, IA.
- Section 3. This resolution shall take effect immediately.