

SCOTT COUNTY ENGINEER'S OFFICE

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County Engineer

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Assistant County Engineer

TARA YOUNGERS
Senior Administrative Assistant

MEMO

TO: Mahesh Sharma
County Administrator

FROM: Angie Kersten, P.E.
County Engineer

SUBJ: Snow and Ice Control Salt Contract for FY2024

DATE: June 13, 2023

This resolution is for approval of purchasing snow and ice control salt for FY2024. Typically each year we participate in the Iowa Department of Transportation (Iowa DOT) statewide letting to take advantage of bulk price discounts. The Iowa DOT held this letting on May 10, 2023, and Cargill Inc. was the low bidder at \$94.84/ton.

Listed below are the bids that were received and comparisons to prior years:

	FY2024	FY2023*	FY2022	FY2021
	<u>(\$/Ton)</u>	<u>(\$/Ton)</u>	<u>(\$/Ton)</u>	<u>(\$/Ton)</u>
Cargill, Inc.	94.84	89.82	76.12	64.23
Morton Salt, Inc.	95.76	-	94.49	78.44
Compass Materials America, Inc.	104.68	-	79.94	68.82
US Salt – Salt Source LLC	-	-	97.50	-
Central Salt	-	-	111.31	92.96

*In FY2023, the Iowa DOT exercised their option to negotiate and renew contracts with FY2022 suppliers.

We requested a bid for 1,400 tons of salt. This contract will require that we purchase a minimum of 1,120 tons (\$106,220.80) and has the potential to purchase a maximum of 1,540 tons (\$146,053.60). We have \$230,000 in our FY2024 budget for snow and ice control materials. I recommend purchasing salt from Cargill Inc., for FY2024, through the state contract at a price of \$94.84/ton.

THE COUNTY AUDITOR'S SIGNATURE CERTIFIES THAT
THIS RESOLUTION HAS BEEN FORMALLY APPROVED BY
THE BOARD OF SUPERVISORS ON _____
DATE

SCOTT COUNTY AUDITOR

R E S O L U T I O N

SCOTT COUNTY BOARD OF SUPERVISORS

JUNE 22, 2023

AUTHORIZATION TO PURCHASE SNOW AND ICE CONTROL SALT FOR FY2024

BE IT RESOLVED by the Scott County Board of Supervisors as follows:

Section 1. That the Scott County Engineer is authorized to enter into an agreement with the Iowa Department of Transportation and Cargill Inc., for purchasing snow and ice control salt for \$94.84/ton with a minimum purchase of 1,120 tons and maximum purchase of 1,540 tons.

Section 2. That this resolution shall take effect immediately.