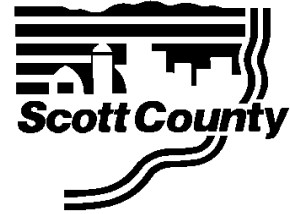


**INFORMATION TECHNOLOGY**

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Item 09  
1/16/2024



January 11, 2024

To: Mahesh Sharma, County Administrator  
From: Matt Hirst, Information Technology Director  
Subject: Jail Security Video Solution

The Jail’s current security video solution, Avigilon, is more than eight (8) years old and is comprised of approximately 180 sixty (60) day cameras. Cameras are aging and do not provide the resolution of current models. Moreover, on-premise video storage is near capacity and will need to be upgraded or replaced to support planned camera additions and upgraded video resolutions.

In October of 2022, The Board of Supervisors approved a security video solution to replace this aging Avigilon solution in non-detention settings. This was the first of three phases to replace on-premise security video. Phases two and three were identified to replace on-premise cameras in the Jail and YJRC.

Leading to that Board decision, Scott County Information Technology conducted in-depth evaluations of security video technology from on-premise video solution vendors including Milestone and Avigilon as well as SaaS providers Verkada and Rhombus. Criteria considered included features, pricing, maintenance, market presence, and company financials among others. We determined that the Verkada SaaS technology provided the most economical and feature rich solutions based on County needs.

At this time, Scott County IT has successfully implemented Verkada cameras in non-detention settings and has obtained quotes for the upgrade of Jail on-premise security cameras to the Verkada solution.

Quote summaries are as follows:

<u>Vendor</u>	<u>Description</u>	<u>Cloud Storage</u>	<u>HW &amp; SW Support</u>	<u>Estimated Freight</u>	<u>Total</u>
<b>Heartland Business Systems</b>	211 4k camera and necessary hardware	30 and 60 Day	10 Year	Free Shipping	\$518,519.00
<b>Tech Solutions</b>	Installation Services				36,949.00
<b>Securitas Technology</b>	Syntinel Integrations				19,890.00

It is recommended that the Board approve the quotes from Heartland Business Systems, Tech Solutions, and Securitas Technology in amounts totaling \$575,358.00.

The cost for this Verkada security video solution includes 55 cameras with sixty (60) days of cloud storage, 156 cameras with thirty (30) days of cloud storage, necessary hardware, and (10) years of operational maintenance and support from Verkada through Heartland Business Systems , installation services from Tech Solutions, and Syntinel Jail Integrator integration from Securitas Technology.

- Note: The pricing for this video security solution exceeds PEPPM cooperative purchasing contract pricing. Pricing through PEPPM is competitively sourced, complies with the Uniform Grant Guidance and is available for use by all State of Iowa Agencies and Political Sub-Divisions within the State of Iowa including Scott County.

Budget dollars are available in the Scott County Capital Improvement Program for this project.

THE COUNTY AUDITOR'S SIGNATURE CERTIFIES  
THAT THIS RESOLUTION HAS BEEN FORMALLY  
APPROVED BY THE BOARD OF SUPERVISORS ON

\_\_\_\_\_  
DATE

\_\_\_\_\_  
SCOTT COUNTY AUDITOR

R E S O L U T I O N

SCOTT COUNTY BOARD OF SUPERVISORS

January 18, 2024

JAIL SECURITY VIDEO SOLUTION

BE IT RESOLVED BY the Scott County Board of Supervisors as follows:

Section 1. The purchase of Verkada security video solution from Heartland Business Systems with cloud storage and ten years of camera warranty, maintenance, and support in the amount of \$518,519.00, installation services from Tech Solutions in the amount of \$36,949.00, and jail software, Syntinel, integration from Securitas Technology in the amount of \$19,890.00 is hereby approved.

Section 2. This resolution shall take effect immediately.