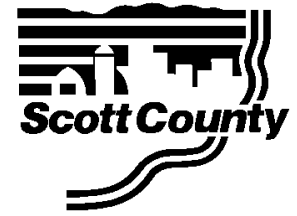


INFORMATION TECHNOLOGY

400 West Fourth Street
Davenport, Iowa 52801-1187

Ph: (563) 328-4100
www.scottcountyiowa.gov



April 16, 2024

To: Mahesh Sharma, County Administrator
From: Matt Hirst, Information Technology Director
Subject: YJRC Security Video Solution

YJRC’s current security video solution, Avigilon, is more than eight (8) years old. Cameras are aging and do not provide the resolution of current models. Moreover, on-premise video storage is near capacity and will need to be upgraded or replaced to support planned camera additions and upgraded video resolutions.

In October of 2022, The Board of Supervisors approved a security video solution to replace this aging Avigilon solution in non-detention settings. This was the first of three phases to replace on-premise security video. In January of 2024, The Board of Supervisors approved a project to replace this aging Avigilon solution in the Jail which comprised phase two. Replacing cameras at YJRC is the final of three phases to replace on-premise security video.

Leading to the Board decision to upgrade security video, Scott County Information Technology conducted in-depth evaluations of security video technology from on-premise video solution vendors including Milestone and Avigilon as well as SaaS providers Verkada and Rhombus. Criteria considered included features, pricing, maintenance, market presence, and company financials among others. IT determined that the Verkada SaaS technology provided the most economical and feature rich solutions based on County needs.

At this time, Scott County IT has successfully implemented Verkada cameras in non-detention and Jail settings and has obtained quotes for the upgrade of YJRC on-premise security cameras to the Verkada solution to complete this project.

Quote summaries are as follows:

<u>Vendor</u>	<u>Description</u>	<u>Cloud Storage</u>	<u>HW & SW Support</u>	<u>Estimated Freight</u>	<u>Total</u>
Heartland Business Systems	111 4k camera and necessary hardware	30 Day	10 Year	Free Shipping	\$342,881.40
Bruce Builders	Construction Project Change Order				\$24,307.50

It is recommended that the Board approve the quote from Heartland Business System the amount of \$342,881.40 and the change order with Bruce Builders for \$24,307.50.

The cost for this Verkada security video solution includes 111 cameras with thirty (30) days of cloud storage, necessary hardware, and ten (10) years of operational maintenance and support from Verkada through Heartland Business Systems.

Notes:

- The pricing for this video security solution exceeds cooperative purchasing contract pricing available to Scott County.
- Installation is addressed through the YJRC construction project.

Budget dollars are available in the Scott County Capital Improvement Program for this project.

THE COUNTY AUDITOR'S SIGNATURE CERTIFIES
THAT THIS RESOLUTION HAS BEEN FORMALLY
APPROVED BY THE BOARD OF SUPERVISORS ON

DATE

SCOTT COUNTY AUDITOR

R E S O L U T I O N

SCOTT COUNTY BOARD OF SUPERVISORS

APRIL 25, 2024

YJRC SECURITY VIDEO SOLUTION

BE IT RESOLVED BY the Scott County Board of Supervisors as follows:

Section 1. The purchase of Verkada security video solution from Heartland Business Systems with cloud storage and ten years of camera warranty, maintenance, and support in the amount of \$342,881.40 and a change order for the installation of Verkada camera in the amount of \$24,307.50 are hereby approved.

Section 2. This resolution shall take effect immediately.